

City Council
Agenda Memo



City Council
Meeting Date: 2/13/14

TO: Larry D. Gilley, City Manager

FROM: Larry Bell, Deputy Fire Chief

A handwritten signature in blue ink, appearing to read "Larry Bell".

SUBJECT: Purchase of Two (2) Fire Engines

GENERAL INFORMATION

In 2011 a Fire Apparatus Fund was initiated by City management to have funding available for future apparatus purchases. \$750,000 was used to begin the fund with approximately \$1.5 million added in FY 2011/2012. \$250,000 was then added in FY 2012/2013. One engine was purchased from the fund in 2012. The current balance is \$2,006,503.57 with another \$250,000 budgeted for FY 2013/2014.

In 2013, a fire apparatus replacement plan was developed by Fire Department staff. The plan confirms compliance with NFPA Standard 1901 and bolsters the current Class 1 Public Protection Classification (PPC) by the Insurance Services Office (ISO). As part of the apparatus replacement plan, two engines (pumpers) are scheduled to be purchased in 2014.

This purchase is for two (2) 2014 Ferrara fire engines, not including additional equipment and tools. The purchase will be made through Hall Buick-GMC. Specifications for the apparatus have been determined and purchasing arrangements have been satisfied. The price for each engine is \$554,033 for a total of \$1,108,066 for two (2) engines. This price includes a discount for paying 50% of the quoted price up front to Ferrara.

SPECIAL CONSIDERATIONS

This purchase will be made off Buyboard. This option confirms best pricing.

FUNDING/FISCAL IMPACT

Funding for this apparatus is available through the Fire Apparatus Replacement Fund. The current balance in this fund is \$2,006,503 with another \$250,000 budgeted for 2013/2014. The total used from the fund for this purchase will be \$1,108,066.

STAFF RECOMMENDATION

Staff recommends the purchase of two Ferrara fire engines in the amount of \$1,108,066.

BOARD OR COMMISSION RECOMMENDATION

ATTACHMENTS

Apparatus Quote and Price Breakdown

Prepared by: Name <u>Larry Bell</u> Title <u>Deputy Chief</u>	Item No. <u>6.7</u>	Disposition by City Council <input type="checkbox"/> Approved Ord/Res# _____ <input type="checkbox"/> Denied _____ <input type="checkbox"/> Other _____ City Secretary
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HALL
BUICK • GMC
FIRE APPARATUS PROPOSAL

January 28, 2014

City of Abilene
555 Walnut Street
Abilene, Texas 79601

We are pleased to submit our proposal for your consideration on the following complete apparatus in strict accordance with the attached proposal for:

Two (2) Ferrara Fire Apparatus, Inc. Rescue Pumper mounted on a Ferrara chassis per the attached proposal and specifications purchased of Buy Board contract 399-12:

\$1,108,066.00

The pricing provided is **exclusive** of all Federal, State and Local taxes and any other fees, which may apply unless specifically noted herein.

Payment Terms: Payment is due upon delivery and acceptance of completed apparatus.

The apparatus and equipment shall be supplied and shipped in accordance with the specifications and approvals by the City of Abilene. Delays due to strikes, war or other causes beyond our control not preventing, within **240-270 calendar days after receipt of order**, and will be delivered to you at:

*City of Abilene
Abilene, Texas*

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the City of Abilene. The proposal specifications are supplied for construction purposes. Any additions and/or changes to the enclosed specifications shall be generated and/or approved by the City of Abilene, and accepted by Hall Motors/Ferrara Fire Apparatus, Inc.

Unless accepted within 30 days from this date, Hall Motors/Ferrara Fire Apparatus, Inc. reserves the right to withdraw this proposal.

Sincerely,
Hall Motors

A Ferrara Fire Apparatus Dealer

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City of Abilene Fire Department (Two Trucks)	
Proposal Price	\$618,093.00
Rowe CAF System Discount	(\$4,800.00)
Customer Discount	(\$47,823.00)
Multi Unit Discount	(\$3,000.00)
Subtotal:	<hr/> \$562,470.00
50% Pre-Payment Discount	(\$8,437.00)
Unit Price:	<hr/> \$554,033.00
Quantity:	2
Total Purchase Price:	<hr/> \$1,108,066.00