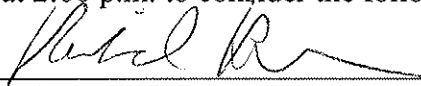


PUBLIC NOTICE

DEVELOPMENT CORPORATION OF ABILENE, INC.

A special-called meeting of the Development Corporation of Abilene, Inc. will be held on Thursday, September 11, 2008, in the Develop Abilene conference room, 174 Cypress St., Abilene, Texas, 3rd floor, commencing at 2:00 p.m. to consider the following agenda:

SIGNED:


Richard Burdine, Asst. City Manager for Economic Development

AGENDA

September 11, 2008
2:00 p.m.

Develop Abilene Conference Room
174 Cypress St., 3rd floor

1. Call the meeting to order.
2. Financial Status reports for July 2008.
3. Executive Session: Pursuant to Tex. Gov't Code Sec. 551.087, an executive session may be held (1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1). After discussion in executive session, any action or vote will be taken in public.

Pursuant to Tex. Gov't Code Sec. 551.072, an executive session may be held to discuss the possible exchange, lease, or value of real property associated with a project to be funded by the DCOA since deliberation in open session would have a detrimental effect on the DCOA's negotiations with a third party. After discussion in executive session, any action or vote will be taken in public.

Pursuant to Tex. Gov't Code Sec. 551.071, an executive session may be held to consult with the DCOA attorney regarding pending or contemplated litigation or a settlement offer regarding DCOA funded projects or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with Chapter 551 of the Government Code. After discussion of the contemplated legal matters in executive session, any action or vote will be taken in public.

4. Discussion and possible approval of a resolution authorizing assistance for Project DG.
5. Adjournment.

CERTIFICATE

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of Abilene, Texas, on the _____ day of _____, 2008, at _____.

City Secretary

NOTICE

Persons with disabilities who would like special assistance or need special accommodations to participate in this meeting should contact Department of Economic Development, (325) 676-6390, at least forty-eight (48) hours in advance of this meeting. Telecommunication device for the deaf is (325) 676-6360.

CITY OF ABILENE, TEXAS

DEVELOPMENT CORPORATION OF ABILENE, INC.

Balance Sheet

July 31, 2008

ASSETS:

Cash and Investments	\$15,388,284
Notes receivable	14,113,911
Accounts receivable	4,500
Due from other governments	1,432,663
Prepaid Expense	0
Total Current Assets	\$30,939,358

OTHER ASSETS:

Fixed assets	\$20,634,118
Accumulated depreciation	(3,281,334)
Total Other Assets	17,352,784

TOTAL ASSETS

\$48,292,142

LIABILITIES:

Vouchers payable	\$327,250
Deferred revenues	202,417
Total Liabilities	\$529,667

FUND BALANCES:

Investment in general fixed assets	\$17,352,784
Reserved for contractual obligations(external)	26,197,528
Reserved for obligated programs(internal)	288,125
Reserved for contingent liabilities	
Undesignated Balance	3,924,037
Total Fund Balance	\$47,762,474

TOTAL LIABILITIES AND FUND BALANCES

\$48,292,142

FIXED ASSETS:

<u>Buildings and Improvements:</u>	<u>Original Cost</u>	<u>Improvements</u>	<u>Depreciation</u>	<u>Total</u>
2601 Airport Blvd.	\$1,563,210	\$540,632	\$282,508	\$1,821,334
2809 Airport Blvd.	396,519	444,583	293,458	547,644
2841 Airport Blvd.	456,736	62,923	262,261	257,398
4002 Loop 322	1,290,916	2,384,891	1,205,519	2,470,288
480 acres - Five Pts Bus Park	515,059	2,435,432	243,544	2,706,947
6450 Five Points Parkway	5,809,354	-	575,521	5,233,833
Grant Bldg 341 Pine	147,194	405,726	187,767	365,154
303.53 acres Hwy 36 & FM 18	449,238	-	-	449,238
2742 Lance Dr. (EASI Storage)	2,527,408	9,987	151,678	2,385,717
4109 Vine St	583,524	-	35,012	548,512
4009 Vine St	583,524	-	35,011	548,513
Vehicle: 2005 Dodge Caravan	18,011	-	7,205	10,806
Office Equipment: Copier	9,250	-	1,850	7,400
TOTAL FIXED ASSETS	\$14,349,944	\$6,284,174	\$3,281,334	\$17,352,784

**DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ JULY 31, 2008**

REVENUE-TO-DATE	Beginning I-T-D Revenues	Current Month Revenues	Current FY Revenues	(MARCH, 1990) Ending I-T-D Revenues
City Sales Tax (3131)	\$ 102,733,207.48	\$ 680,565.80	\$ 7,011,125.20	\$ 109,744,332.68
Sales Tax Retained (3132)	241,850.15	4,137.64	42,253.56	284,103.71
Other Services Charges (3731)	25.00		-	25.00
Princ. - Loans & Assess (3775)	868,651.55		2,141,752.01	3,010,403.56
Int. - Loans & Assess (3802)	2,060,915.74	2,165.14	21,877.31	2,082,793.05
Interest (3803)	5,948,089.74	42,672.88	516,470.33	6,464,560.07
Land Lease (3810)	7,428.83		6,406.58	13,835.41
Building/Space Rent (3816)	2,949,794.08	48,937.50	411,441.08	3,361,235.16
City Pay Phones (3890)	9,170.58	-	-	9,170.58
Miscellaneous Revenue (3892)	30,227.99	-	10.50	30,238.49
EDA Grant (3305)	242,100.00	-	-	242,100.00
Miscellaneous State Grants (3359)	6,500.00	-	-	6,500.00
Miscellaneous Federal (3379)	937,926.00	-	-	937,926.00
Interest on Investments (3800)	176,263.67	-	-	176,263.67
Other Interest (3809)	32,252.85	-	-	32,252.85
Interfund Recovery (3828)	1,534,976.08	-	-	1,534,976.08
Miscellaneous Recovery (3839)	1,891,340.41	-	5,312.50	1,896,652.91
Miscellaneous Prior Year (3840)	16,464.88	-	-	16,464.88
DCOA Admin (3847)	7,070.55	-	-	7,070.55
Other Contributions (3860)	96,866.60	-	-	96,866.60
Sale of Land (3870)	273,554.84	-	-	273,554.84
Sale of Buildings (3871)	981,647.87	-	-	981,647.87
Gain (loss) Sale of Asset	-	483,496.54	483,496.54	483,496.54
Miscellaneous Damage Claims (3889)	1,173.04	-	-	1,173.04
GASB 22 Restatement	355,634.89	-	-	355,634.89
GASB 34 FY 03 Adjustment	579,426.49	-	-	579,426.49
	\$ 121,982,559.31	\$ 1,261,975.50	\$ 10,640,145.61	\$ 132,622,704.92

**DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ JULY 31, 2008**

	Beginning I-T-D Expenditures	Current Month Expenditures	Current FY Expenditures	Ending I-T-D Expenditures	Outstanding Contracts
CONTRACTS ENCUMBERED/ EXPENDITURES-TO-DATE					
Prior Years Programs	\$ 57,047,456.33	\$ -	\$ -	\$ 57,047,456.33	\$ -
Business Services Division	6,133,252.87	51,606.12	521,208.42	6,654,461.29	7,500.00
DCOA Annual Contracts	1,788,884.61	355.21	75,044.72	1,863,929.33	-
Abilene Industrial Foundation (4950)	10,550,934.60	58,360.84	484,870.79	11,035,805.39	247,079.21
TTU Small Business Dev Cntr (4951)	2,045,621.05	17,981.25	180,375.00	2,225,996.05	14,625.00
Chamber Military Affairs (4952)	1,011,976.83	-	12,865.77	1,024,842.60	57,134.23
Airport Business Dev Mgr (4953)	318,606.12	-	78,090.05	396,696.17	122,223.83
EASI Records Const. 4990	2,440,442.58	-	-	2,440,442.58	-
Murf Systems 4998	151,665.00	-	-	151,665.00	-
Bandag Training 5203	516,334.72	-	29,135.48	545,470.20	296,749.80
Rentech 04 5207	335,360.00	-	32,320.00	367,680.00	-
Sunoco Logistics 5208	143,544.00	-	49,480.00	193,024.00	8,976.00
EASI 04 5213	1,020,937.66	-	324,300.00	1,345,237.66	1,581,700.00
EHT 5216	98,300.00	-	-	98,300.00	-
Fehr Food 5220	521,670.00	-	523,350.00	1,045,020.00	-
Research Ins 5221	500.00	-	-	500.00	-
Advanced Trailer 5224	29,750.00	-	4,391.67	34,141.67	-
Transcend Services 5227	280,157.82	-	68,463.84	348,621.66	-
Bandag Building Improv 5228	-	-	-	-	44,259.24
Glazers Ph III 5229	26,280.00	-	18,060.00	44,340.00	46,660.00
Highland Campus Health 5231	128,791.66	56,123.34	121,073.34	249,865.00	32,000.00
Rentech 5232	48,800.00	-	-	48,800.00	-
Tige Infrastructure 5233	144,397.68	-	74,238.00	218,635.68	-
Robinson Fan 5237	126,482.00	40,600.00	102,924.00	229,406.00	428,794.09
Reg Website 5240	4,317.07	-	-	4,317.07	682.93
TTU Pharmacy School 5242	-	-	-	-	-
Lauren Holdings 5245	259,770.00	224,146.00	593,328.00	853,098.00	-
18/36 Business Park 5246	23,800.00	-	-	23,800.00	-
Teleperformance USA 5247	88,040.00	-	102,230.00	190,270.00	566,730.00
Prospect 06 5248	-	-	1,225.00	1,225.00	-
BCBSTX Reroof Construction 5249	781,098.40	-	-	781,098.40	-
Shelter Distribution 5250	44,724.96	-	22,709.33	67,434.29	25,407.71
PWP (Project LF) 5251	610,993.77	-	447,767.36	1,058,761.13	2,148,701.87
Abilene Internet 5252	59,340.00	-	-	59,340.00	-
Integrated Clinic Research 5253	-	4,400.00	7,440.00	7,440.00	688,062.00
SBIR/STTR 5255	23,283.51	-	-	23,283.51	-
Coca Cola 5256	300,000.00	-	-	300,000.00	-
Welder Training Program 5257	141,824.36	-	28,305.94	170,130.30	-
Genesis Network 5258	353,533.33	-	45,600.00	399,133.33	229,866.67
URS Consultants 5259	-	-	13,752.00	13,752.00	-
Carter Burgess 5260	222,323.88	3,522.37	64,216.65	286,540.53	62,779.47
Fehr Foods 5261	118,091.53	-	-	118,091.53	-
TMAC 5262	30,000.00	-	22,500.00	52,500.00	7,500.00
SBIR/STTR 5263	37,612.59	367.50	23,849.38	61,461.97	209,938.03
EASI 7th Doc 5265	86,119.14	-	37,137.10	123,256.24	151,743.76
BMWT Leasing 5266	-	-	25,000.00	25,000.00	-
ABTEX Beverage 5267	-	-	-	-	1,599,040.00
MSSC Training 5269	35,479.08	1,917.82	27,972.95	63,452.03	82,663.05
Receptor Log 5270	57,404.62	21,947.22	991,521.47	1,048,926.09	950,765.01
Sr. Safe at Home 5271	-	-	-	-	402,455.00
WTCiC 5272	16,582.00	-	-	16,582.00	16,582.00
TTU HSC Research	-	-	490,000.00	490,000.00	2,510,000.00
Accelerator A/E 5274	8,164.39	71,273.48	198,051.11	206,215.50	145,584.50
Spec 2 Expansion A/E 5275	-	13,269.94	5,502,711.60	5,502,711.60	2,014,508.40
Spec 3 Construction 5276	-	1,072,538.60	2,082,546.19	2,082,546.19	3,653,953.81
ACU 08 SpringBoard 5277	-	-	5,000.00	5,000.00	-
Prospect Development 08 5278	-	1,600.00	5,600.00	5,600.00	-
Accelerator Land 5280	-	10,122.22	238,532.38	238,532.38	86,467.62
Energy Maintenance Service 5282	-	-	-	-	1,418,000.00
Vine Street Repair 5283	-	-	2,500.00	2,500.00	178,355.00
Genesis Network Phase II 5284	-	-	-	-	2,111,256.95
Tower Tech 5285	-	3,717.00	3,717.00	3,717.00	4,048,783.00
Miscellaneous Activities 2785	354,189.86	-	-	354,189.86	-
TOTAL ENCUMB. / EXPENDITURES	\$ 88,566,838.02	\$ 1,653,848.91	\$ 13,683,404.54	\$ 102,250,242.56	\$ 26,197,528.18
TOTAL FUND BALANCE					\$ 30,372,462.36
UNENCUMBERED FUND BALANCE					\$ 4,174,934.18

**DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ JULY 31, 2008**

	Amount Obligated	Prior Years Disbursed	Current Month Disbursed	Current Year Disbursed	Amount Encumbered	Balance
BALANCE OF OBLIGATED PROGRAMS						
Business Services Division	\$ 617,070.00	\$ -	\$ 51,606.12	\$ 521,208.42	\$ 7,500.00	\$ 88,361.58
DCOA Annual Contracts	227,470.00	-	355.21	75,044.72	-	152,425.28
Abilene Industrial Foundation (4950)	731,950.00	-	58,360.84	484,870.79	247,079.21	-
TTU Small Business Dev Cntr (4951)	195,000.00	-	17,981.25	180,375.00	14,625.00	-
Chamber Military Affairs (4952)	70,000.00	-	-	12,865.77	57,134.23	-
Airport Business Dev Mgr (4953) Pr Yrs	80,893.88	-	-	42,625.00	38,268.88	-
Airport Business Dev Mgr (4953) FY 08	137,045.00	-	-	35,465.05	83,954.95	17,625.00
EASI Records Const. 4990	2,440,443.00	2,440,442.58	-	-	-	0.42
Murf Systems 4998	151,665.00	151,665.00	-	-	-	-
Bandag Training 5203	842,220.00	516,334.72	-	29,135.48	296,749.80	-
Rentech 5207	367,680.00	335,360.00	-	32,320.00	-	-
Sunoco Logistics 5208	202,000.00	143,544.00	-	49,480.00	8,976.00	-
EASI 04 5213	2,926,938.00	1,020,937.66	-	324,300.00	1,581,700.00	0.34
EHT 5216	98,300.00	98,300.00	-	-	-	-
Fehr Food 5220	1,045,020.00	521,670.00	-	523,350.00	-	-
Research Ins 5221	500.00	500.00	-	-	-	-
Advanced Trailer 5224	34,142.00	29,750.00	-	4,391.67	-	0.33
Transcend Services 5227	348,623.00	280,157.82	-	68,463.84	-	1.34
Bandag Building Improv 5228	44,260.00	-	-	-	44,259.24	0.76
Glazers Ph III 5229	91,000.00	26,280.00	-	18,060.00	46,660.00	-
Highland Campus Health 5231	281,866.00	128,791.66	56,123.34	121,073.34	32,000.00	1.00
Rentech 5232	48,800.00	48,800.00	-	-	-	-
Tige Infrastructure 5233	218,636.00	144,397.68	-	74,238.00	-	0.32
Robinson Fan 5237	658,200.00	126,482.00	40,600.00	102,924.00	428,794.00	(0.09)
Reg Website 5240	5,000.00	4,317.07	-	-	682.93	-
TTU Pharmacy School 5242	-	-	-	-	-	-
Lauren Holdings 5245	853,098.00	259,770.00	224,146.00	593,328.00	-	-
18/36 Business Park 5246	23,800.00	23,800.00	-	-	-	-
Teleperformance USA 5247	757,000.00	88,040.00	-	102,230.00	566,730.00	-
Prospect 06	1,225.00	-	-	1,225.00	-	-
BCBSTX Reroof Construction 5249	781,098.00	781,098.40	-	-	-	(0.40)
Shelter Distribution 5250	92,842.00	44,724.96	-	22,709.33	25,407.71	-
PWP (Project LF) 5251	3,207,463.00	610,993.77	-	447,767.36	2,148,701.87	-
Abilene Internet 5252	59,340.00	59,340.00	-	-	-	-
Integrated Clinic Research 5253	695,502.00	-	4,400.00	7,440.00	688,062.00	-
SBIR/STTR 5255	23,284.00	23,283.51	-	-	-	0.49
Coca Cola 5256	300,000.00	300,000.00	-	-	-	-
Welder Training Program 5257	170,130.00	141,824.36	-	28,305.94	-	(0.30)
Genesis Network 5258	629,000.00	353,533.33	-	45,600.00	229,866.67	-
URS Consultants 5259	-	13,752.00	-	13,752.00	-	-
Carter Burgess 5260	349,320.00	222,323.88	3,522.37	64,216.65	62,779.47	-
Fehr Foods 5261	118,092.00	118,091.53	-	-	-	0.47
TMAC 5262	60,000.00	30,000.00	-	22,500.00	7,500.00	-
SBIR/STTR 5263	271,400.00	37,612.59	367.50	23,849.38	209,938.03	-
EASI 7th Doc 5265	275,000.00	86,119.14	-	37,137.10	151,743.76	-
BMWWT Leasing 5266	25,000.00	-	-	25,000.00	-	-
ABTEX Beverage 5267	1,599,040.00	-	-	-	1,599,040.00	-
MSSC Training 5269	146,115.00	35,479.08	1,917.82	27,972.95	82,663.05	(0.08)
Receptor Log 5270	2,000,000.00	57,404.62	21,947.22	991,521.47	950,765.01	308.90
Sr. Safe at Home 5271	402,455.00	-	-	-	402,455.00	-
WTCIC 5272	33,164.00	16,582.00	-	-	16,582.00	-
TTU HSC Research 5273	3,000,000.00	-	-	490,000.00	2,510,000.00	-
Accelerator A/E 5274	351,800.00	8,164.39	71,273.48	198,051.11	145,584.50	-
Spec 2 Expansion 5275	7,517,220.00	-	13,269.94	5,502,711.60	2,014,508.40	-
Spec 3 Construction 5276	5,736,500.00	-	1,072,538.60	2,082,546.19	3,653,953.81	-
ACU 08 SpringBoard 5277	5,000.00	-	-	5,000.00	-	-
Prospect Development 08 5278	35,000.00	-	1,600.00	5,600.00	-	29,400.00
Accelerator Land 5280	325,000.00	-	10,122.22	238,532.38	86,467.62	-
Energy Maintenance Services 5282	1,418,000.00	-	-	-	1,418,000.00	-
Vine Street Repair 5283	180,855.00	-	-	2,500.00	178,355.00	-
Genesis Network Phase II 5284	2,111,257.00	-	-	-	2,111,256.95	0.05
Tower Tech 5285	4,052,500.00	-	3,717.00	3,717.00	4,048,783.00	-
Miscellaneous Activities 2785	354,189.86	354,189.86	-	-	-	-

BALANCE OF OBLIGATED PROGRAMS	\$ 49,839,163.74	\$ 9,670,105.61	\$ 1,653,848.91	\$ 13,683,404.54	\$ 26,197,528.18	\$ 288,125.41
Contingent Liabilities						\$ -
UNDESIGNATED FUND BALANCE	(unencumbered balance less obligated programs and contingent liabilities)					\$ 3,886,808.77

DCOA Board approved projects waiting for signed contracts	EXPIRATION DATE
Venture Dr. in Five Pts. 5279	07/29/2008
Project CF 5281	09/25/2008
Project DC 5286	12/24/2008
<u>1,365,000.00</u>	
<u>1,828,960.00</u>	

2.4

**ECONOMIC DEVELOPMENT DEPARTMENT
SERVICE EVALUATION REPORT
JULY 2008**

**PERFORMANCE DATA
SERVICE ANALYSIS**

Staff: Richard Burdine-Assistant City Manager for Economic Development; Kim Tarrant-Contracts Administrator; Patrick McGinnis-Construction Projects Manager, Susan Campbell-Secretary to Assistant City Manager.

City of Abilene/Business Services - *Funding Sources: DCOA*

DCOA approved a one-year contract with the City of Abilene beginning 10-1-07 in the amount of \$617,070 for operating expenses for the Business Services Division, plus \$175,000 for maintenance expenses for DCOA-owned properties.

During the July meeting, the DCOA board took no action.

TTU Small Business Development Center - *Funding Sources: DCOA and Federal Govt. (SBA)*

DCOA approved a one-year contract beginning 10-1-07 in the amount of \$195,000 to reimburse SBDC for counseling services provided to Abilene residents.

A total of 123 Abilene client sessions were held this month for 73 different clients with 53% being new clients. Eight new businesses opened, and 7 new jobs were reported. Attached is a summary of monthly activity.

Abilene Industrial Foundation, Inc./Abilene Chamber of Commerce - *Funding Sources: DCOA and Public Donations*

DCOA approved a one-year contract with AIF/ACOC beginning 10-1-07 in the amount of \$801,950: \$421,450 for AIF operating, \$140,000 for AIF marketing, \$170,500 for Dyess AFB retention efforts, and \$70,000 for Military Affairs Committee expenses and staff expenses incurred.

During the month, AIF responded to 1 lead. Staff visited 14 local companies, 0 out-of-town companies/consultants and hosted 1 visit to Abilene by a prospect. The Develop Abilene website experienced 3,428 hits with 850 of those being first time visitors. Attached is a year-to-date summary of activity for this year and last.

SMALL BUSINESS DEVELOPMENT CENTER JULY 2008 UPDATE

Billable Hours:

265.00	Abilene business counseling hours for the month of July
123	Client sessions conducted for the month of July
	39 New clients
	34 Continuing clients
4	Workshops
	38 Attendees

Businesses Created:

8	Month of July
	2 Retail
	1 Professional/Scientific/Technical Services
	2 Health Care/Social Assistance
	2 Utilities
	1 Other Services
66	Year-to-Date
	21 Retail
	2 Manufacturing
	11 Accommodation/Food Services
	7 Professional/Scientific/Technical Services
	3 Arts/Entertainment/Recreation
	1 Education Services
	1 Transportation/Warehousing
	5 Health Care/Social Assistance
	2 Construction
	1 Administrative/Support Services
	1 Real Estate/Rental/Leasing
	2 Utilities
	9 Other Services

Jobs Created (Full Time Equivalents):

7	Month of July
2	Retail
1	Professional/Scientific/Technical Services
2	Health Care/Social Assistance
1	Utilities
1	Other Services
326	Year-to-Date
59	Retail
6	Manufacturing
127	Accommodation/Food Services
15	Professional/Scientific/Technical Services
2	Real Estate/Rental/Leasing
37	Arts/Entertainment/Recreation
2	Education Services
2	Transportation/Warehousing
17	Health Care/Social Assistance
10	Construction
2	Administrative/Support Services
1	Utilities
46	Other Services

Capital Formation:

\$91,579	Month of July
\$25,000	Retail
\$31,579	Professional/Scientific/Technical/ Services
\$10,000	Health Care/Social Assistance
\$20,000	Utilities
\$5,000	Other Services
\$15,646,581	Year-to-Date
\$22,000	Service
\$999,400	Retail
\$87,500	Manufacturing
\$10,598,095	Accommodation/Food Services
\$251,779	Professional/Scientific/Technical Services
\$693,500	Arts/Entertainment/Recreation
\$110,000	Education Services
\$25,000	Transportation/Warehousing

Abilene Industrial Foundation

Monthly Marketing Summary

July 2008

Total leads received/responded to: 1

- 1 – Direct

Prospect visits to Abilene: 1

- GES

Prospect/Consultant visits: 0

-

Website hits/visits:

- Hits – 3,428
- First Time Visitors - 850
- Returning Visitors – 661
- Unique Visitors – 1,511

Retention visits: 14

- PWP
- Rentech
- Run Energy
- Zoltek
- EMS
- Martin Sprocket & Gear
- Tigé Boats
- Bandag
- Glazers
- EASI
- Texas Aerospace
- Peerless Manufacturing
- Hirschfeld
- ABTEX

E-Newsletters: 0

New prospect files opened: 1

- Project DF

Events: 0

Presentations: 1

- Exchange Club

Trade shows / conferences:

- West TX Wind Energy Consortium

Activity	July 08	July 07	YTD 07/08	YTD 06/07
Number of ads placed	0	0	5	3
Newsletters	0	62	5259	1142
Prospect files opened	1	0	7	12
Consultant/Prospect contacts	0	2	51	37
Retention contacts	14	6	92	58
Prospect visits to Abilene	1	1	33	37

Information for Item No. 4 will be provided during the board meeting.