

PUBLIC NOTICE

DEVELOPMENT CORPORATION OF ABILENE, INC.

A regular meeting of the Development Corporation of Abilene, Inc. will be held on Tuesday, January 8, 2013, in the Abilene Life Sciences Accelerator, 1325 Pine St., Abilene, Texas, commencing at 1:30 p.m. to consider the following agenda:

SIGNED:


Richard Burdine, Asst. City Manager for Economic Development

AGENDA

January 8, 2013
1:30 p.m.

Abilene Life Sciences Accelerator
1325 Pine St.

1. Call the meeting to order.
2. Approval of minutes from the December 11, 2012, board meeting.
3. Sales Tax report for December 2012 and Preliminary Status of Funds report for November 2012.
4. Executive Session: Pursuant to Tex. Gov't Code Sec. 551.087, an executive session may be held (1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1). After discussion in executive session, any action or vote will be taken in public.

Pursuant to Tex. Gov't Code Sec. 551.072, an executive session may be held to discuss the possible exchange, lease, or value of real property associated with a project to be funded by the DCOA since deliberation in open session would have a detrimental effect on the DCOA's negotiations with a third party. After discussion in executive session, any action or vote will be taken in public.

Pursuant to Tex. Gov't Code Sec. 551.071, an executive session may be held to consult with the DCOA attorney regarding pending or contemplated litigation or a settlement offer regarding DCOA funded projects or on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with Chapter 551 of the Government Code. After discussion of the contemplated legal matters in executive session, any action or vote will be taken in public.
5. Discussion and possible approval of a resolution authorizing an engineering design services contract with Jacob & Martin, Ltd. for the extension of Enterprise Drive from SH351 to Lowden Street.

6. Discussion and possible approval of a resolution authorizing FY13 funding for Ads4Next sponsorship.
7. Discussion and possible approval of a resolution authorizing a 2013 Springboard Ideas Challenge sponsorship.
8. Adjournment.

CERTIFICATE

I hereby certify that the above notice of meeting was posted on the bulletin board at the City Hall of Abilene, Texas, on the _____ day of _____, 2013, at _____.

City Secretary

NOTICE

Persons with disabilities who would like special assistance or need special accommodations to participate in this meeting should contact Department of Economic Development, (325) 676-6390, at least forty-eight (48) hours in advance of this meeting. Telecommunication device for the deaf is (325) 676-6360.

**DEVELOPMENT CORPORATION OF ABILENE, INC.
BOARD MEETING MINUTES
DECEMBER 11, 2012**

MEMBERS PRESENT: Paul Cannon Mike Schweikhard
Scott Senter Dani Ramsay

MEMBER ABSENT: Marelyn Shedd

STAFF PRESENT: Richard Burdine Kim Tarrant
Dan Santee

GUESTS PRESENT: John Mangalonzo, Abilene Reporter-News
Terry Johnson, Ads 4 Next
Jesse Smith, KTXS

1. **CALL TO ORDER.** President Paul Cannon called the meeting to order in the conference room of the Abilene Life Sciences Accelerator, 1325 Pine Street, Abilene, Texas.
2. **APPROVAL OF MINUTES FROM THE NOVEMBER 27, 2012, BOARD MEETING.** Scott Senter moved to approve the minutes from the November 27, 2012 board meeting. Mike Schweikhard seconded and the motion carried.
3. **PRELIMINARY STATUS OF FUNDS REPORT FOR OCTOBER 2012.** Some funds were allocated to a research program that was assigned to The Center 5 years ago. Broadwind Towers (Tower Tech) was able to earn a \$120,000 reduction toward their capital investment incentive loan. Fire safety work on Vine Street was paid in October, and Lee Ann Woods was put under contract for work on a biotech marketing and PR plan. Projects that are pending contracts are listed on the last page of the report.
4. **PRESENTAION BY TERRY E. JOHNSON, PRESIDENT AND CEO OF ADS 4 NEXT, WHICH ENCOURAGES ENTERPENEURSHIP IN HIGH SCHOOL STUDENTS.** Mr. Terry Johnson explained that Ads 4 Next is a non-profit organization providing opportunities for high school students to earn \$5,000 for college through teaching them entrepreneurship. Ads 4 Next connects local consumers, advertisers, and students. Consumers can save money and advertisers can connect directly to consumers while students are learning entrepreneurship and earning money for college.

Ads 4 Next's goal for 2013 is to deposit \$125,000 in their College Empowerment Account. They had 80 advertisers for the first year, they are planning to triple that number and increase site members from 2,000 to 10,000 by the summer of 2013. Ads 4 Next also is expanding their market to the San Angelo and the Brownwood areas.

Ads 4 Next is asking DCOA's sponsorship of \$7,500 over 3 years (@ \$2,500/year) for its training and education component. DCOA's name will be on their banner, print and sales materials as they present their program.

- 5.1 **EXECUTIVE SESSION #1.** I hereby announce we are going into Executive Session pursuant to Texas Government Code Sections 551.071, .072, and .087 to consult with our legal counsel, discuss real property transactions, and discuss economic development negotiations involving a business prospect, as set forth on the agenda. Any vote or action will be taken in open session.

President Paul Cannon announced the date is December 11, 2012, and the time is 2:05 p.m. Later, President Paul Cannon announced the date is still December 11, 2012, and the time is 3:10 p.m. No vote or action was taken in Executive Session.

6. **DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING COST SHARING WITH DEVRON ABILENE, LLC FOR EXTENSION OF A WATER LINE IN FIVE POINTS BUSINESS PARK TO SERVE A NEWLY CONSTRUCTED FEDEX GROUND DISTRIBUTION CENTER FACILITY ON ARNOLD BLVD. AND OTHER LOTS OWNED BY THE DEVELOPMENT CORPORATION OF ABILENE, INC.** Mr. Burdine explained Devron Abilene, LLC extended an existing water line during construction of the new Fed Ex Ground facility in the Five Points Business Park on Arnold Blvd, which also extended benefit to other properties on Five Points Parkway. This construction was previously estimated at \$83,120. Devron requested DCOA participate in the amount of \$41,560, or 50% of its estimated cost, because of the benefit to other parts of the Five Points Business Park.

Scott Senter moved to approve Resolution No. DCOA-2013.07 as presented. Dani Ramsay seconded and the motion carried.

7. **DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING AN AGREEMENT WITH TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER SCHOOL OF PHARMACY FOR PROVISION OF LIFE SCIENCES SERVICES TO PRIVATE AND PUBLIC SECTOR CUSTOMERS FROM THE ABILENE LIFE SCIENCES ACCELERATOR AT 1325 PINE.** Mr. Burdine reported the recession is affecting funding of early stage biotech companies. As funding becomes tighter, Venture Capitalists are demanding to see more effort from early stage biotech companies and their clients to reduce costs, which is helping create demand for virtual companies. Virtual companies contract out most of their research and business functions, which also creates demand for university Contract Research Organizations (CROs) to perform those tasks.

To increase jobs and activities at the Abilene Life Sciences Accelerator (ALSA), DCOA will continue to recruit early stage biotech companies to the ALSA for incubation, but staff proposes a contract with Texas Tech University Health Sciences Center (TTUHSC) to provide R&D services to virtual and regular companies via a Contract Research

Organization (CRO) managed by TTUHSC School of Pharmacy through the Center for Immunotherapeutic Research & Product Development (The Center).

Contracting with TTUHSC will create a center of operation in the ALSA to do contract research work for a variety of customers and become a source of jobs. It will also provide internships and faculty training opportunity through the proposed CRO. The CRO's proposed FY13 budget for management/personnel costs, research supplies and academic consulting fees is \$600,440, which includes employment of up to 7 people in the ALSA. The DCOA would continue to be responsible for building and equipment maintenance as well as utilities and other operating costs. All revenue collected by The Center for contract work and knowledge assessments will be invoiced and paid to the DCOA to offset these expenses.

In this scenario, The Center is not generating funds for Texas Tech. The Center is performing the work via contract with other organizations. Revenues DCOA receives should not only cover the cost for this contract, but over the long term it should generate enough revenue to start reducing the operating subsidy the board currently pays.

Resolution DCOA-2013.08 was handed to the board, which authorizes a 3-year contract with TTUHSC School of Pharmacy through the Center for Immunotherapeutic Research & Product Development for provision of life sciences services from the ALSA to private and public sector customers and establishment of a CRO. Also authorized is funding of \$450,330 for management and personnel costs plus research supplies and academic consulting fees for the remaining 9 months of FY13. Funding for years 2 and 3 will be approved when TTUHSC establishes a new fiscal year budget for these costs.

Mike Schweikhard moved to approve Resolution No. DCOA-2013.08 as presented. Dani Ramsay seconded and the motion carried.

- 8. DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT FOR FINANCIAL ASSISTANCE WITH RECEPTOR LOGIC, INC.** Mr. Burdine reported that Receptor Logic Inc. has 5 years left on their contract with the DCOA, and they would like the ability to become the first customer of The Center by contracting for production of proteins and releasing its lab employees. By doing so, RL will not have the opportunity to reduce the \$3 million relocation clawback, which expires at the end of 10 years (in 2017) or would be triggered if RL is sold before the end of the 10th year.

An alternative method to reduce the clawback is needed since the company will no longer have employees necessary to earn reductions to the clawback balance. Staff proposes a formula whereby RL can earn reductions based on the value of research work RL contracts to The Center less \$250,000/year, plus the value of research work from other companies that RL and/or Emergent Technologies, Inc. recruit to The Center. In this scenario, the proposed formula requires that RL contract for a minimum of \$250,000 work each year, and any work valued above the \$250,000 threshold would be credited

against the balance. RL would also receive full credit for all work recruited to The Center by RL or ETI.

Resolution DCOA-2013.09 was handed to the board, which authorizes an amendment to the existing Agreement for Financial Assistance with RL providing for an alternative method for RL to reduce the \$3 million relocation clawback as described above. Dani Ramsay moved to approve Resolution No. DCOA-2013.09 as presented. Mike Schweikhard seconded and the motion carried. Scott Senter abstained from voting.

- 5.2 EXECUTIVE SESSION #2.** I hereby announce we are going into Executive Session pursuant to Texas Government Code Sections 551.071, .072, and .087 to consult with our legal counsel, discuss real property transactions, and discuss economic development negotiations involving a business prospect, as set forth on the agenda. Any vote or action will be taken in open session.

President Paul Cannon announced the date is December 11, 2012, and the time is 3:35 p.m. Later, President Paul Cannon announced the date is still December 11, 2012, and the time is 4:05 p.m. No vote or action was taken in Executive Session.

- 9. ADJOURNMENT.** The next DCOA Board meeting will be Jan. 8th and all board members present said they would attend. There being no further discussion, the meeting was adjourned.

Paul Cannon, President

MEMORANDUM

December 17, 2012

TO: Larry D. Gilley, City Manager
FROM: Mindy Patterson, Director of Finance
SUBJECT: December Sales Tax

The sales tax rebate for December is \$3,092,416.38 which represents October sales. This is 6.59% above last year and 13.73% above the projected FY 13 budget amount. The breakdown of the December rebate is \$2,319,312.29 to the General Fund and \$773,104.09 for economic development. Of this rebate, \$149,474 is from prior periods, audit payments, future payments, and unidentified payments. For the period of October through December, sales tax is 2.31% below last year and 4.69% above the projected FY 13 budget amount. I have requested the detail from the state.

Should you have any questions, please contact me.

MP:ls

cc: Richard Burdine, Assistant City Manager
David Vela, Deputy City Manager

**CITY OF ABILENE
SALES TAX COMPARISON**

Accounting Period Month	GENERAL FUND	ECONOMIC DEVELOPMENT	TOTAL 2011-12	GENERAL FUND	ECONOMIC DEVELOPMENT	TOTAL 2012-13
	Actual 2011-12	Actual 2011-12		Actual 2012-13	Actual 2012-13	
October	\$2,671,157.84	\$890,385.94	\$3,561,543.78	\$2,567,604.30	\$855,868.10	\$3,423,472.40
November	2,894,423.44	964,807.81	3,859,231.25	2,675,867.12	891,955.71	3,567,822.83
December	2,175,827.99	725,276.00	2,901,103.99	2,319,312.29	773,104.09	3,092,416.38
YTD	<u>\$7,741,409.27</u>	<u>\$2,580,469.75</u>	<u>\$10,321,879.02</u>	<u>\$7,562,783.71</u>	<u>\$2,520,927.90</u>	<u>\$10,083,711.61</u>
January	2,823,199.08	941,066.36	3,764,265.44			
February	3,527,637.94	1,175,879.31	4,703,517.25			
March	2,196,565.64	732,188.54	2,928,754.18			
April	2,307,190.75	769,063.58	3,076,254.33			
May	2,932,384.19	977,461.40	3,909,845.59			
June	2,300,833.44	766,944.48	3,067,777.92			
July	2,270,657.66	756,885.89	3,027,543.55			
August	2,760,289.25	920,096.42	3,680,385.67			
September	2,400,600.79	800,200.26	3,200,801.05			
FY TOTAL	<u>\$31,260,768.01</u>	<u>\$10,420,255.99</u>	<u>\$41,681,024.00</u>			

NOTE: Report reflects the month sales tax is received from Austin. Revenue is recorded on this basis for budgetary purposed.

The Comprehensive Annual Financial Report (CAFR) will reflect revenue based upon the month the sales tax is paid by the vendor in accordance with GASB 33 requirements.

DEVELOPMENT CORPORATION OF ABILENE, INC.
1/2 CENT SALES TAX REVENUE
Monthly and Year-to-Year Comparisons

Accounting Period Month	Actual 2011-12	Actual 2012-13	% Change
October	\$890,386	\$855,868	-3.88%
November	964,808	891,956	-7.55%
December	725,276	773,104	6.59%
YTD	<u>\$2,580,470</u>	\$2,520,928	-2.31%
January	941,066		
February	1,175,879		
March	732,189		
April	769,064		
May	977,461		
June	766,944		
July	756,886		
August	920,096		
September	800,200		
FY TOTAL	<u><u>\$10,420,256</u></u>		

Note: Report reflects the month sales tax is received from Austin.
Revenue is recorded on this basis for budgetary purposes.

The Comprehensive Annual Financial Report (CAFR) will reflect revenue based upon the month the sales tax is paid by the vendor in accordance with GASB 33 requirements.

Revenue for December '12 represents October '12 sales. Approximately \$37,369 of the rebate is from prior periods, audit, and future payments.

Audit Payments: Larger businesses submit sales tax collections to the State Comptroller every month and smaller ones either quarterly or annually. The Comptroller audits the books of these businesses on a four year cycle to determine if sales tax was collected on all taxable sales. Audit collections represent the sales tax revenue from prior sales and submitted or refunded subsequent to the audit.

DEVELOPMENT CORPORATION OF ABILENE, INC.
1/2 CENT SALES TAX REVENUE
Five Year Comparison

Accounting Period Month	Actual 2008-09	Actual 2009-10	Actual 2010-11	Actual 2011-12	Actual 2012-13
October	\$703,442	\$671,904	\$661,859	\$890,386	\$855,868
November	893,442	758,231	774,838	964,808	891,956
December	707,339	602,230	647,119	725,276	773,104
January	660,623	594,761	693,114	941,066	
February	955,889	898,241	978,890	1,175,879	
March	602,464	618,659	646,308	732,189	
April	616,560	601,410	641,310	769,064	
May	793,424	814,964	948,413	977,461	
June	653,711	612,963	741,634	766,944	
July	598,036	660,806	749,767	756,886	
August	799,090	829,188	1,013,393	920,096	
September	653,828	649,391	799,173	800,200	
FY TOTAL	<u><u>\$8,637,848</u></u>	<u><u>\$8,312,748</u></u>	<u><u>\$9,295,819</u></u>	<u><u>\$10,420,256</u></u>	<u><u>\$2,520,928</u></u>

Note: Report reflects the month sales tax is received from Austin.
Revenue is recorded on this basis for budgetary purposes.

The Comprehensive Annual Financial Report (CAFR) will reflect revenue based upon the month the sales tax is paid by the vendor in accordance with GASB 33 requirements.

3.4

Preliminary

CITY OF ABILENE, TEXAS

DEVELOPMENT CORPORATION OF ABILENE, INC.

Balance Sheet

November 30, 2012

ASSETS:

Cash and Investments	\$15,698,868
Notes receivable	16,296,235
Accounts receivable	35,293
Due from other governments	1,738,931
Prepaid Expense	130
Total Current Assets	<u>\$33,769,457</u>

OTHER ASSETS:

Fixed assets	
Land	\$1,542,577
Construction in Progress	\$2,610,279
Buildings & Improvements	\$27,479,023
Improvements other than Buildings	\$9,965,830
Leasehold improvements	\$1,366,201
Machinery & Equipment	\$310,099
Vehicles	\$18,011
Accumulated depreciation	(6,814,309)
Total Other Assets	<u>36,477,711</u>
TOTAL ASSETS	<u><u>\$70,247,168</u></u>

LIABILITIES:

Accounts payable	\$49,576
Total Liabilities	<u>\$49,576</u>

FUND BALANCES:

Investment in general fixed assets	\$36,477,711
Reserved for contractual obligations(external)	10,834,596
Reserved for obligated programs(internal)	3,341,477
Undesignated Balance	19,543,808
Total Fund Balance	<u>\$70,197,592</u>
TOTAL LIABILITIES AND FUND BALANCES	<u><u>\$70,247,168</u></u>

DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ NOVEMBER 30, 2012

Object	Beginning I-T-D Revenues	Current Month Revenues	Current FY Revenues	(MARCH, 1990) Ending I-T-D Revenues
REVENUE-TO-DATE				
City Sales Tax	\$ 147,668,795.04	\$ 888,124.32	\$ 1,739,288.97	\$ 149,408,084.01
Sales Tax Retained	506,821.56	3,831.39	8,534.84	515,356.40
Princ. - Loans & Assess	3,268,528.27	-	-	3,268,528.27
Int. - Loans & Assess	2,314,633.98	-	12.16	2,314,646.14
Interest on Investments	7,020,340.95	3,910.86	7,786.57	7,028,127.52
Land Lease	17,296.11	-	-	17,296.11
Building/Space Rent	7,347,601.67	76,955.18	158,392.04	7,505,993.71
Miscellaneous Federal	1,322,526.00	-	-	1,322,526.00
Miscellaneous State Grants	26,500.00	-	-	26,500.00
Other Contributions	140,712.60	-	-	140,712.60
Interfund Recovery	1,534,976.08	-	-	1,534,976.08
Miscellaneous Recovery	2,186,438.50	-	-	2,186,438.50
Miscellaneous Prior Year	61,292.02	-	-	61,292.02
Miscellaneous Revenue	1,019,770.10	3,825.60	4,236.10	1,024,006.20
Sale of Land	475,593.50	-	-	475,593.50
Sale of Buildings & Equipment	3,976,326.19	-	-	3,976,326.19
Gain (loss) Sale of Asset	600,000.00	-	-	600,000.00
GASB 22 Restatement	355,634.89	-	-	355,634.89
GASB 34 Adjustment	2,403,949.11	-	-	2,403,949.11
	\$ 182,247,736.57	\$ 976,647.35	\$ 1,918,250.68	\$ 184,165,987.25

DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ NOVEMBER 30, 2012

Project	Beginning I-T-D Expenditures	Current Month Expenditures	Current FY Expenditures	Ending I-T-D Expenditures	Outstanding Contracts
CONTRACTS ENCUMBERED/ EXPENDITURES-TO-DATE					
Prior Years Programs	\$ 90,706,582.41	\$ -	\$ -	\$ 90,706,582.41	
Business Services Division Div 2760	9,067,992.94	51,783.92	106,319.00	9,174,311.94	35,000.00
Life Sciences Property - Pine Div 2765	1,867,386.28	76,595.35	121,214.08	1,988,600.36	58,138.53
DCOA Annual Contracts Div 2775	2,823,494.98	11,123.12	156,544.01	2,980,038.99	-
Abilene Industrial Foundation 2775-62571	13,888,018.57	47,234.78	47,234.78	13,935,253.35	-
TTU Small Business Dev Cntr 2775-62572	3,055,608.55	10,350.00	10,350.00	3,065,958.55	-
Chamber Military Affairs 2775-62573	1,326,511.16	-	-	1,326,511.16	100,000.00
Airport Business Dev Mgr 2775-62574	897,833.70	6,209.11	6,209.11	904,042.81	-
Murf Systems 4998	199,665.00	-	-	199,665.00	-
EASI 04 5213	2,131,546.52	-	-	2,131,546.52	345,391.14
Fehr Food 5220	3,712,530.00	-	-	3,712,530.00	-
CBER Website 5240	7,067.07	-	-	7,067.07	1,249.93
TTU Pharmacy School 5242	658,436.00	-	265,823.00	924,259.00	24,346.00
PWP (Project LF) 5251	2,507,898.97	-	-	2,507,898.97	426,000.00
SBIR/STTR 5263	86,200.16	-	-	86,200.16	184,991.87
TTU HSC Research 5273	2,187,988.66	-	103,000.00	2,290,988.66	709,011.34
Energy Maintenance Service 5282	248,270.07	-	-	248,270.07	621,623.53
Genesis Network Phase II 5284	22,924.00	-	-	22,924.00	1,269,000.00
Tower Tech 5285	3,596,278.51	-	120,000.00	3,716,278.51	1,586,437.09
Coca Cola Abilene 5296	-	-	-	-	2,020,000.00
ETI Contract 5304	1,236,265.25	(3,504.48)	(3,504.48)	1,232,760.77	-
TTU 842 Pine 5308	233,155.10	22,000.00	22,000.00	255,155.10	-
AIC Eq Lease 5312	164,128.01	-	-	164,128.01	-
Nation Wide Prod 5313	62,366.67	-	-	62,366.67	42,883.33
Enavail, LLC 5316	379,990.57	-	-	379,990.57	31,765.15
Cisco College Biotech Training 5318	45,701.55	18,884.00	18,884.00	64,585.55	3,064.45
Energy Maintenance Serv-Gearbox 5319	289,660.00	-	-	289,660.00	192,840.00
EASI Hanger Design 5320.1	339,901.07	-	-	339,901.07	-
EASI Hanger Construction 5320.2	4,473,442.44	-	-	4,473,442.44	-
EASI Hanger Fire Safety 5320.3	1,712,275.34	6,634.04	6,634.04	1,718,909.38	98,545.59
Pepsi Beverage Co. T5321	70,000.00	-	-	70,000.00	280,000.00
Cooperative Response Center 5324	71,748.18	-	-	71,748.18	224,751.82
Land 922 N 13th Street 5325	35,735.00	-	-	35,735.00	-
Teleperformance USA 5326	92,550.00	-	-	92,550.00	282,450.00
Docket Navigator 5327	-	-	-	-	159,000.00
Smith Pipe (SPA Coat.) Ph 1 & 2 5330	75,500.00	-	-	75,500.00	520,990.00
TTUHSC School of Nursing 5331	-	-	-	-	304,911.00
TMAC FY12 5333	33,000.00	-	-	33,000.00	-
Vine St. Lighting Upgrades 5335.1	55,457.00	-	-	55,457.00	-
Vine St. Fire Safety 5335.2	228,367.17	3,201.31	41,670.84	270,038.01	15,138.76
Vine St. Parking Lot 5335.3	158,850.00	-	-	158,850.00	1,730.00
Vine St. Construction 5335.4	32,610.00	-	-	32,610.00	22,975.00
Vine St. Interior Demo 5335.5	121,698.03	-	-	121,698.03	4,880.00
Vine St. Other Impr 5335.6	-	-	-	-	10,030.00
Welder Training 5339	146,766.19	-	-	146,766.19	270,671.81
Fehr Foods '12 5340	-	-	-	-	510,000.00
Prospect Development 5341	1,216.00	-	-	1,216.00	-
Pactiv Bldg Project 5344.1	10,500.00	700.00	700.00	11,200.00	7,500.31
Owens Machine & Tool 5345	-	-	-	-	351,000.00
Biotech Marketing and PR Plan 5346	-	720.70	5,720.70	5,720.70	8,279.30
TMAC FY13 5347	-	-	-	-	110,000.00
Miscellaneous Activities 2785	354,189.86	-	-	354,189.86	-
TOTAL ENCUMB. / EXPENDITURES	\$ 149,417,306.98	\$ 251,931.85	\$ 1,028,799.08	\$ 150,446,106.06	\$ 10,834,595.95
TOTAL FUND BALANCE				\$ 33,719,881.19	
UNENCUMBERED FUND BALANCE					\$ 22,885,285.24

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DEVELOPMENT CORPORATION OF ABILENE
STATUS OF FUNDS @ NOVEMBER 30, 2012

Project	Amount Obligated	Prior Years Disbursed	Current Month Disbursed	Current Year Disbursed	Amount Encumbered	Balance Reserved for Obligated Programs	
BALANCE OF OBLIGATED PROGRAMS							
Business Services Division	Div 2760	\$ 641,360.00	\$ -	\$ 51,783.92	\$ 106,319.00	\$ 500,041.00	
Life Sciences Property -Pine	Div 2765	635,963.85	-	76,595.35	121,214.08	456,611.24	
DCOA Annual Contracts	Div 2775	308,810.00	-	11,123.12	156,544.01	152,265.99	
Abilene Industrial Foundation	2775-4950	746,850.00	-	47,234.78	47,234.78	699,615.22	
TTU Small Business Dev Cntr	2775-4951	250,000.00	-	10,350.00	10,350.00	239,650.00	
Chamber Military Affairs	2775-4952	100,000.00	-	-	-	100,000.00	
Airport Business Dev Mgr	2775-4953	181,630.00	-	6,209.11	6,209.11	175,420.89	
Murf Systems	4998	199,665.00	199,665.00	-	-	-	
EASI 04	5213	2,476,938.00	2,131,546.52	-	-	345,391.48	
Fehr Food	5220	3,712,530.00	3,712,530.00	-	-	-	
CBER Website	5240	8,317.00	7,067.07	-	-	1,249.93	
TTU Pharmacy School	5242	948,605.00	658,436.00	-	265,823.00	24,346.00	
PWP (Project LF)	5251	2,933,899.00	2,507,898.97	-	-	426,000.00	
SBIR/STTR	5263	271,400.00	86,200.16	-	-	184,991.87	
TTU HSC Research	5273	3,000,000.00	2,187,988.66	-	103,000.00	709,011.34	
Energy Maintenance Service	5282	869,894.00	248,270.07	-	-	621,623.53	
Genesis Network Phase II	5284	1,291,924.00	22,924.00	-	-	1,269,000.00	
Tower Tech	5285	5,302,716.00	3,596,278.51	-	120,000.00	1,586,437.09	
Coca Cola Abilene	5296	2,020,000.00	-	-	-	2,020,000.00	
ETI Contract	5304	1,239,770.00	1,236,265.25	(3,504.48)	(3,504.48)	-	
TTU 842 Pine	5308	255,156.00	233,155.10	22,000.00	22,000.00	-	
AIC Equipment Lease/Purchase	5312	164,128.00	164,128.01	-	-	(0.01)	
Nation Wide Products	5313	105,250.00	62,366.67	-	-	42,883.33	
Enavail, LLC	5316	411,756.00	379,990.57	-	-	31,765.15	
Cisco College Biotech Training	5318	67,650.00	45,701.55	18,884.00	18,884.00	3,064.45	
Energy Maintenance Serv-Gearbox	5319	482,500.00	289,660.00	-	-	192,840.00	
EASI Hanger Design	5320.1	339,902.00	339,901.07	-	-	0.93	
EASI Hanger Construction	5320.2	4,473,443.00	4,473,442.44	-	-	0.56	
EASI Hanger Fire Safety	5320.3	2,592,097.00	1,712,275.34	6,634.04	6,634.04	98,545.59	
Pepsi Beverage Co.	5321	350,000.00	70,000.00	-	-	280,000.00	
Cooperative Response Center	5324	296,500.00	71,748.18	-	-	224,751.82	
Land 922 N 13th Street	5325	50,000.00	35,735.00	-	-	14,265.00	
Teleperformance USA	5326	375,000.00	92,550.00	-	-	282,450.00	
Docket Navigator	5327	159,000.00	-	-	-	159,000.00	
Smith Pipe Ph 1, 2, 3	5330	596,490.00	75,500.00	-	-	520,990.00	
TTUHSC School of Nursing	5331	304,911.00	-	-	-	304,911.00	
TMAC FY12	5333	33,000.00	33,000.00	-	-	-	
Vine St. Warehouse	5335.1	55,457.00	55,457.00	-	-	-	
Vine St. Fire Safety	5335.2	291,216.00	228,367.17	3,201.31	41,670.84	15,138.76	
Vine St. Parking Lot	5335.3	160,580.00	158,850.00	-	-	1,730.00	
Vine St. Construction	5335.4	366,324.00	32,610.00	-	-	22,975.00	
Vine St. Interior Demo	5335.5	130,489.00	121,698.03	-	-	4,880.00	
Vine St. Other Impr	5335.6	10,030.00	-	-	-	10,030.00	
Welder Training	5339	417,438.00	146,766.19	-	-	270,671.81	
Fehr Foods '12	5340	510,000.00	-	-	-	510,000.00	
Prospect Development	5341	1,216.00	1,216.00	-	-	-	
Pactiv Bldg Project	5344.1	19,756.00	10,500.00	700.00	700.00	7,500.31	
Owens Machine & Tool	5345	351,000.00	-	-	-	351,000.00	
Biotech Marketing and PR Plan	5346	14,000.00	-	720.70	5,720.70	8,279.30	
TMAC FY13	5347	110,000.00	-	-	-	110,000.00	
Miscellaneous Activities	2785	354,189.86	354,189.86	-	-	-	
BALANCE OF OBLIGATED PROGRAMS		\$ 40,988,750.71	\$ 25,783,878.39	\$ 251,931.85	\$ 1,028,799.08	\$ 10,834,595.95	\$ 3,341,477.29

UNDESIGNATED FUND BALANCE

(unencumbered balance less obligated programs and contingent liabilities)

\$ 19,543,807.95

DCOA Board approved projects waiting for signed contracts

Expiration Date

West Texas Innovation Network	5328	15,000	3/31/2013
Marketing for 2nd Airline	5334	200,000	3/31/2013
Bridgestone Bandag		315,300	3/31/2013
Smith Pipe Ph 4		400,000	1/24/2013
Hangar Doghouse A/E	5348.1	423,000	5/13/2013
Pactive Compressor	5344.2	348,040	5/27/2013
		<u>1,701,340</u>	

3.8

DEVELOPMENT CORPORATION OF ABILENE, INC.

BOARD AGENDA

MEETING DATE: January 8, 2013

PROJECT: Extension of Enterprise Drive – Engineering Design Services

STAFF: Richard Burdine, CEO

BACKGROUND INFORMATION:

TxDOT is in the process of converting the access roads for I-20 (E. Overland Trail and E. Stamford St.) from 2-way to 1-way in an effort to reduce the number of traffic accidents caused by access road traffic not yielding to on and off ramp traffic. The improvements will also make this stretch of interstate consistent with traffic flow in other metropolitan areas of Texas.

Coca Cola Refreshments USA, Inc. has a manufacturing plant on Enterprise Dr., on the north side of I-20, just south of State Hwy 351. Coca Cola also leases warehouse space in WindStar, the large warehouse on the north access road of I-20. The change of traffic flow largely impacts the route taken by Coca Cola's trucks returning to the plant from WindStar. Trucks are now required to travel north on the access road to the next cross-over (West Lake Road FM 600) and back around to Hwy 351, a round trip distance of almost 5 miles. The additional driving distance significantly impacts the efficiency of Coke's Abilene operation, thereby increasing their operating costs by an estimated \$500,000/year, which puts the Abilene plant at a competitive disadvantage with its Coca Cola "sister" plants.

Hwy 351 has become increasingly busy with the construction of Wal-Mart, Cracker Barrel, Lowes and most recently, Chik-Fil-A, as well as other retail stores. The increased traffic makes left turns difficult and sometimes dangerous from either direction onto and from Hwy 351.

REQUEST:

A viable solution is to extend Enterprise Drive from Hwy 351 to East Lowden Road and install a traffic signal at the intersection of Hwy 351 and Enterprise Dr., the street that runs adjacent to Coke's plant and intersects with E. Overland Trail. Enterprise Drive is heavily used by trucks running from Coke's plant to WindStar. WindStar is proposing to extend its driveway south to intersect with East Lowden Rd. along with major renovations/additions to the warehouse space that Coca Cola leases at a cost of about \$4 million, which will give Coke trucks the ability to travel back to the plant using a shorter route. Enterprise Dr. would also be extended north to intersect with East Lowden Road, and a traffic signal will be installed at the intersection of Enterprise Drive and Hwy 351. The traffic signal and road extension will not only allow more direct access between Coke's plant and Windstar, but it will slow traffic on Hwy 351, making left turns to/from SH 351 between the I-20 access road and East Lake Road. The map attached shows the proposed extension of Enterprise Dr. from SH 351 to East Lowden Road and WindStar's new driveway connecting to East Lowden Road.

Staff requests the DCOA approve a contract with Jacob & Martin professional engineers to provide engineering and surveying services for the extension of Enterprise Dr. to East Lowden Road. Jacob & Martin will perform a topo survey, complete the preliminary and final plats, develop construction plans and provide construction administration services. The total cost for these services is \$28,300 plus reimbursable expenses at \$2,500. TxDOT will design and contract for installation of the traffic signal subject to DCOA project funding.

FISCAL IMPACT:

Basic engineering services contract with Jacob & Martin	\$28,300
Reimbursables	<u>\$ 2,500</u>
TOTAL	\$30,800

STAFF RECOMMENDATION:

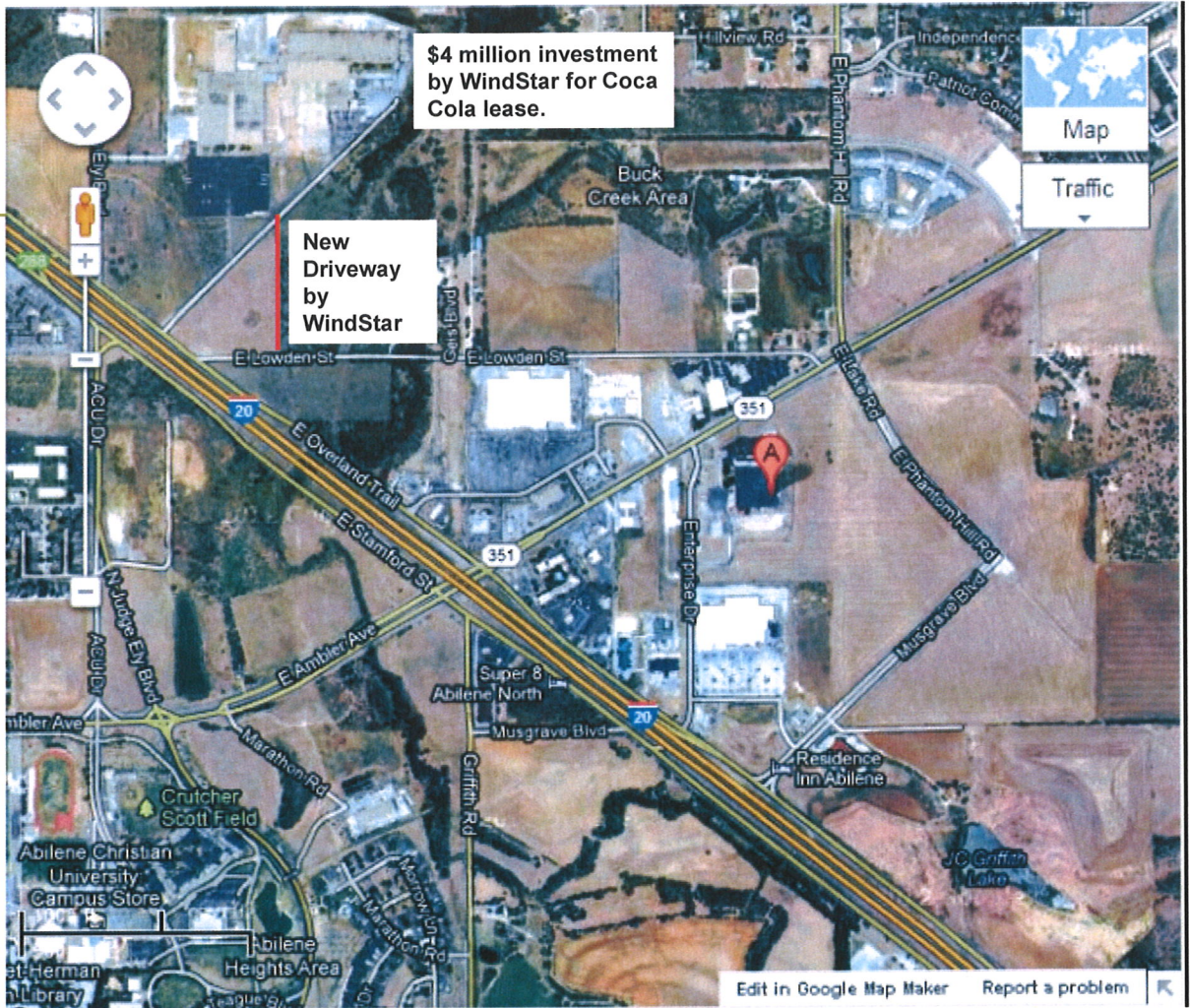
Staff recommends approval of resolution DCOA-2013.11 authorizing a contract with Jacob & Martin to design an extension of Enterprise Dr. from Hwy 351 to East Lowden Road and funding of \$30,800.

ATTACHMENTS:

Maps showing the proposed new driveway to East Lowden Road by WindStar and the proposed extension of Enterprise Drive to East Lowden Road.

Resolution DCOA-2013.11

S:\DCOAMeeting Memos\FY 2013\Enterprise Drive Extension contract with Jacob & Martin 1-8-13.doc





RESOLUTION NO. DCOA-2013.11

A RESOLUTION OF THE DEVELOPMENT CORPORATION OF ABILENE, INC. ("DCOA"), ABILENE, TEXAS AUTHORIZING A CONTRACT WITH JACOB & MARTIN, LTD. FOR ENGINEERING AND SURVEYING SERVICES FOR THE EXTENSION OF ENTERPRISE DRIVE BETWEEN HWY 351 TO EAST LOWDEN STREET.

WHEREAS, TxDOT is in the process of converting the access roads for I-20 (E. Overland Trail and E. Stamford St.) from 2-way to 1-way in an effort to reduce the number of traffic accidents caused by access road traffic not yielding to on and off ramp traffic; and,

WHEREAS, Coca Cola Refreshments USA, Inc. has a manufacturing plant on Enterprise Dr., on the north side of I-20, just south of State Hwy 351. Coca Cola also leases warehouse space in WindStar, the large warehouse on the north access road of I-20; and,

WHEREAS, the change of traffic flow largely impacts the route taken by Coca Cola's trucks returning to the plant from WindStar, which are now required to travel north on the access road to the next cross-over (West Lake Road FM 600) and back around to Hwy 351, a round trip distance of almost 5 miles; and,

WHEREAS, Hwy 351 has become increasingly busy with the construction of Wal-Mart, Cracker Barrel, Lowes and most recently, Chik-Fil-A, as well as other retail stores. The increased traffic makes left turns difficult and sometimes dangerous from either direction onto and from Hwy 351; and,

WHEREAS, a viable solution is to extend Enterprise Drive from Hwy 351 to East Lowden Road and install a traffic signal at the intersection of Hwy 351 and Enterprise Dr., the street that runs adjacent to Coke's plant and intersects with E. Overland Trail; and,

WHEREAS, WindStar is proposing to extend its driveway south to intersect with East Lowden Rd. along with major renovations/additions to the warehouse space that Coca Cola leases at a cost of about \$4 million, which will give Coke trucks the ability to travel back to the plant using a shorter route; and,

WHEREAS, the traffic signal and road extension will not only allow more direct access between Coke's plant and Windstar, but it will slow traffic on Hwy 351, making left turns to/from SH 351 between the I-20 access road and East Lake Road; and,

WHEREAS, staff requests the DCOA authorize a contract with Jacob & Martin, Ltd. to provide engineering and surveying services for the extension of Enterprise Dr. to East Lowden Road.

NOW THEREFORE, BE IT RESOLVED BY THE DEVELOPMENT CORPORATION OF ABILENE, INC., ABILENE, TEXAS, THAT:

PART 1. DCOA authorizes a contract with Jacob & Martin, Ltd. for general engineering and surveying services for the extension of Enterprise Drive between Hwy 351 and Lowden Street. Also approved is funding of Twenty-Eight Thousand Three Hundred and no/00's Dollars (\$28,300.00) for these services plus an additional Two Thousand Five Hundred and no/100's Dollars (\$2,500.00) for reimbursable expenses. Total funding approved is \$30,800.00.

PART 2. This resolution is contingent upon execution of all necessary agreements. The commitment authorized under this resolution shall expire without notice 180 days from the date of adoption of same unless all required documents and agreements are executed prior to that expiration date or the commitment herein is extended in writing by the DCOA.

PART 3. The Chief Executive Officer of the Development Corporation of Abilene, Inc. is hereby authorized to negotiate any contract and all other related documents on behalf of the DCOA.

ADOPTED this the 8th day of January, 2013.

ATTEST:

Marelyn Shedd
Secretary/Treasurer

Paul Cannon
President

APPROVED:

T. Daniel Santee, City Attorney

S:\DCOA\Resolution\FY 2013\2013.10 Ads4Next 2013 funding 48-13.doc

DEVELOPMENT CORPORATION OF ABILENE, INC.

BOARD AGENDA

MEETING DATE: January 8, 2013

PROJECT: 2013 Sponsorship of Ads4Next

STAFF: Richard Burdine, CEO

BACKGROUND INFORMATION:

Terry Johnson, Founder, President and CEO of Ads4Next (www.ads4next.com) made a presentation to the DCOA board during the regular meeting on December 11, 2012. Ads4Next is an online billboard that empowers next generation leaders to earn money for college. As a social enterprise, Ads 4 Next uses prize-linked advertising and youth entrepreneur training to fund its College Empowerment Accounts. Two components of the program are used to encourage and empower:

1. Online billboard located on the website whereby members get chances to win monthly mega prizes via NEXTStakes and can redeem their NEXTBucks for prizes of their own choosing.
2. Summer Youth Entrepreneur Program – each year, select groups of high school students are enrolled into NEXT Chapters to participate. They are required to establish a summer sales goal, conduct presentations for a minimum of 10 hours/week, and attend weekly chapter meetings. Forty percent of every ad sold by program participants is deposited into their College Empowerment Accounts. Any participant that successfully completes the entire summer program also receives a dollar for dollar match on their earnings up to \$2,500. Funds are held on deposit until they enroll in college and request funding to pay for college related expenses (i.e. tuition and fees, room and board, books, meal plans and technology).

The goal for 2013 is to deposit \$125,000 into the College Empowerment Account, triple the number of advertisers on the website and increase site members from 2,000 to 10,000. Ads4next is a New Seed Initiative company, which was founded in September 2009 to expand opportunities for economically disadvantaged families to achieve college education, small business ownership, and home ownership through Individual Development Accounts. The organization formed various collaborative partnerships to help hundreds of families achieve their dreams of asset ownership. Today, New Seed Initiative continues to be a leader in the field of asset building by creating new innovations that are designed to empower next generation leaders.

REQUEST:

Mr. Johnson requests the DCOA fund a sponsorship of \$2,500 for each of three years totaling \$7,500 for the Summer Youth Entrepreneur Program. The DCOA's name will appear on banners, print, and sales materials. I recommend funding of \$2,500 for 2013 with the company submitting a new request each year.

FISCAL IMPACT:

2013 Sponsorship - \$2,500

STAFF RECOMMENDATION:

Staff recommends approval of resolution DCOA-2013.10 authorizing a 2013 sponsorship of Ads 4 Next in the amount of \$2,500.

ATTACHMENTS:

Resolution DCOA-2013.10

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6.1

RESOLUTION NO. DCOA-2013.10

A RESOLUTION OF THE DEVELOPMENT CORPORATION OF ABILENE, INC. ("DCOA"), ABILENE, TEXAS AUTHORIZING 2013 FUNDING FOR A SPONSORSHIP OF ADS4NEXT FOR ITS SUMMER YOUTH ENTREPRENEUR PROGRAM.

WHEREAS, Terry Johnson, Founder, President and CEO of Ads4Next (www.ads4next.com) made a presentation to the DCOA board during the regular meeting on December 11, 2012; and,

WHEREAS, Ads4Next is an online billboard that empowers next generation leaders to earn money for college via prize-linked advertising and youth entrepreneur training to fund the College Empowerment Accounts; and,

WHEREAS, one component of the program is the Summer Youth Entrepreneur Program, which allows a select group of high school students to establish a summer sales goal, conduct presentations for a minimum of 10 hours/week, and attend weekly chapter meetings, whereby 40% of every ad sold is deposited into their College Empowerment Accounts; and,

WHEREAS, any youth that successfully completes the entire summer program also receives a dollar for dollar match on their earnings up to \$2,500 for payment of college-related expenses; and

WHEREAS, staff requests the DCOA authorize a 2013 sponsorship of the Summer Youth Entrepreneur Program in the amount of \$2,500.

NOW THEREFORE, BE IT RESOLVED BY THE DEVELOPMENT CORPORATION OF ABILENE, INC., ABILENE, TEXAS, THAT:

- PART 1.** DCOA authorizes funding of Two Thousand Five Hundred and no/100's Dollars (\$2,500.00) for a 2013 sponsorship of the Ads4Next Summer Youth Entrepreneur Program. Ads4Next will include the DCOA's name on banners, print, and sales materials.
- PART 2.** This resolution is contingent upon execution of all necessary agreements. The commitment authorized under this resolution shall expire without notice 180 days from the date of adoption of same unless all required documents and agreements are executed prior to that expiration date or the commitment herein is extended in writing by the DCOA.
- PART 3.** The Chief Executive Officer of the Development Corporation of Abilene, Inc. is hereby authorized to negotiate any contract and all other related documents on behalf of the DCOA.

ADOPTED this the 8th day of January, 2013.

ATTEST:

Marelyn Shedd
Secretary/Treasurer

Paul Cannon
President

APPROVED:

T. Daniel Santee, City Attorney

S:\DCOA\Resolution\FY 2013\2013.10 Ad4Next 2013 funding 18-13.doc

6.3

DEVELOPMENT CORPORATION OF ABILENE, INC.

BOARD AGENDA

MEETING DATE: January 8, 2013

PROJECT: Sponsorship of the 2013 ACU Springboard Ideas Challenge

STAFF: Richard Burdine, CEO

BACKGROUND INFORMATION:

The Springboard Ideas Challenge is a mini-business plan competition with the mission of stimulating innovation and economic development in our community and region. It is open to aspiring entrepreneurs in Abilene and the surrounding 19 counties. This competition challenges participants to organize a management team, work together to develop a business concept, and then present that plan to an expert panel of judges.

Springboard is hosted by Abilene Christian University's Griggs Center for Entrepreneurship and Philanthropy and is planned and directed by a committee comprised of both students and faculty at ACU. In its first five years, Springboard awarded \$30,000 to over \$100,000 in prizes, including cash, to students, faculty, and community members.

Springboard is the brainchild of James R. Porter, Entrepreneur-in-Residence at ACU, in an effort to increase the entrepreneurial drive and spirit not only on ACU's campus, but across Abilene and the region.

Mr. Porter is a successful venture capitalist and executive brought to ACU to help establish its innovative Entrepreneurship and Philanthropy program.

The DCOA can sponsor the event under marketing to further the Board's goal, "to increase the number and size of minority-owned, woman-owned and entrepreneurial businesses in Abilene." As was the case in the last 5 years, staff recommends granting a \$5,000 sponsorship.

FISCAL IMPACT:

Gold sponsorship level - \$5,000.

STAFF RECOMMENDATION:

Staff recommends approval of an oral resolution authorizing sponsorship of the 2013 Springboard Ideas Challenge in the amount of \$5,000.

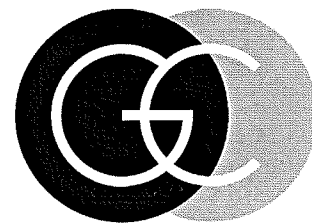
ATTACHMENTS:

Letter from Jim Litton, Director of the Griggs Center for Entrepreneurship and Philanthropy, dated December 4, 2012.

GRIGGS CENTER

FOR ENTREPRENEURSHIP & PHILANTHROPY

College of Business Administration
140 Mabee Business Building, ACU Box 29300, Abilene, Texas, 79699-9300
325-674-2245 • Fax 325-674-2564



December 4, 2012

Mr. Richard Burdine
Development Corporation of Abilene
174 Cypress Street
Abilene, TX 79601

Re: Sponsorship of 2013 Springboard Ideas Challenge

Dear Richard,

ACU's Griggs Center for Entrepreneurship and Philanthropy is proud to announce the sixth-annual Springboard Ideas Challenge. I am writing to ask for your organization's continued support of this business plan competition and event that stimulates innovation and economic development in our region. The levels of giving and associated benefits for this year's sponsors are outlined in the enclosed registration form.

The competition challenges participants to organize a management team, work together to develop a business concept, and then present that plan to an expert panel of judges. The competition is open to aspiring entrepreneurs from communities and colleges in 19 counties across the Big Country.

A great example of the competition's spirit and tangible impact on our region is the progress made by three of the finalists from last year's community division:

- The Bucley Group, used its cash prize to help secure valuable intellectual property rights and is working to distribute its product to hospitals internationally in the next 12-18 months.
- iPrepare Academy, an educational seminar business focused on international students, hosted its pilot seminar earlier this fall with 10-15 students.
- Greenbox Floral, a provider of an innovative ordering solution for florists, has introduced its product into the market, secured customers in six states and is already planning to hire more employees to help the company grow.

These are just some of the examples of how over the past five years the Springboard Ideas Challenge has helped entrepreneurs in our region take the next step in launching and/or growing their start-up ventures.

Last year we awarded over \$100,000 in prizes, including approximately \$50,000 in cash prizes. In addition to your organization's support, a number of other businesses, organizations and individuals, helped to make last year's competition a reality:

- West Texas Innovation Network
- Dian Graves Owen Foundation
- Bixby Enterprises & Mark Horn Enterprises
- Texas Tech SBDC
- Genesis Network Solutions
- Abilene Chamber of Commerce
- RainDance Capital
- Hendrick Medical Center
- Rentech Boiler Systems, Inc.
- Rosa's Cafe
- Blue Cross Blue Shield of Texas
- Dodge Jones Foundation
- Development Corporation of Abilene
- First Financial Bank
- Greathouse Foundation
- Abilene Reporter-News
- Senter, REALTORS
- Chapman Insurance Agency
- Concord Medical Group
- Shelton Family Foundation

We ask for your continued support of this great program that promotes the entrepreneurial spirit in our region and enables aspiring entrepreneurs to move closer to realizing their dreams of owning their own business. Thank you for your consideration of this charitable gift.

Please feel free to contact me directly at 325.674.2210 or jim.litton@acu.edu with any questions.

Sincerely,



Jim Litton
Director, Griggs Center for Entrepreneurship and Philanthropy
Abilene Christian University

2013 Springboard Ideas Challenge

Sponsor Registration Form

Sponsor Information
 Organization: _____ Primary Contact Name: _____
 Address: _____ City: _____ State: _____ Zip: _____

Sponsorship Levels and Benefits

Total Funds Donated: \$ _____

Sponsor Level	Minimum Gift	ARN / eBiz Advertisements	Community Flyer	Website	Awards Dinner Program / Ads	Chamber Newsletter Insert	Awards Dinner Tickets
Platinum	\$10,000	Included	Logo included	Logo on main page / Named on sponsor page	Full-page ad in program / Named on sponsor lists	Included	2 Reserved Tables (16 seats)
Gold	\$5,000	Included	Included	Named on sponsor page	Half-page ad in program / Named on sponsor lists	Included	1 Reserved Table (8 seats)
Silver	\$1,500	N/A	Included	Named on sponsor page	Named on sponsor lists	Included	4 Tickets
Bronze	\$250	N/A	N/A	Named on sponsor page	Named on sponsor lists	Included	2 Tickets

7.4

Payment Instructions

We are asking that commitments be made by January 15, 2013 and that all funds be submitted no later than March 1, 2013. Checks should be made payable to ACU-COBA and designate Springboard in the memo line. Please mail your check and completed registration form to the Griggs Center for Entrepreneurship and Philanthropy, Attn: Jim Litton, ACU Box 29342, Abilene, TX 79699-9342.

Tickets to Awards Dinner

___ I accept the awards dinner tickets associated with my sponsorship level. Please note that the tickets for the awards dinner are valued at \$15 per ticket and receipt of these tickets may have an impact on your charitable donation under applicable IRS guidelines. If you have any questions, please consult a tax professional for advice.

___ I decline the awards dinner tickets associated with my sponsorship level.