

	Chris Hartung Consulting LLC	Colin Baenziger & Associates	CPS HR Consulting	Waters & Company, A Springsted Company
Primary Contact	Chris Hartung, President	Colin Baenziger, Principal/Owner	Pam Derby, Project Manager	Chuck Rohre, Senior Vice President
Primary Office Location	Arlington, Texas	Daytona Beach Shores, Florida	Sacramento, California	Saint Paul, Minnesota
Satellite/Regional Office Locations	n/a	MD, WA, UT, WI	Austin, TX	Addison, Texas
Title Page	√	√	√	√
Introduction	√	√	√	√
Understanding of work/scope	√	√	√	√
Strategy/Approach	√	√	√	√
List of placements	√	√	√	√
Profile of Recruiter assigned to project	√	√	√	√
Discussion of services/benefits	√	√	√	√
Example CM Profile	√	√	√	√
Example Search Report	√	√	√	√
Range (cost + adds or Out Of Pocket expenses)	\$16,000 + \$5,000 OOP + Consultant Travel TOTAL = \$21,000	\$23,250, all inclusive, + \$125/hr if services requested beyond proposed scope	\$17,000 for professional services + up to \$7,000 in reimbursables For a total NOT TO EXCEED \$24,000	\$24,500 all inclusive + \$1,760 per day for optional services outside scope and/or beyond four days onsite
Discount for additional searches	10%	10%	15%	15%
Candidate Expenses	Borne by city	Borne by city	Borne by city	Borne by city
Description of fee structure	√	√	√	√
Anticipated best approx timeline	?	2 – 3 months	4 months	3 months
Guarantee / Warranty	18 months no additional professional fees, <i>City bears OOP / Travel</i>	18 months no additional professional fees	18 months no additional professional fees, <i>City bears OOP / Travel</i>	24 months no additional professional fees, <i>City bears OOP / Travel</i>
RANKING	4	3	1	2