AIRPORT DEVELOPMENT BOARD

January 20, 2010

MINUTES

MEMBERS PRESENT: Lawrence Gill, Chairman, Woody Gilliland, Vice Chairman, David Lynn,

Vince Swinney, Kirk Thaxton, Stan Egger, Joe Crowder, Cindy Haley, Jimi

Coplen

MEMBERS ABSENT: Jim Leonard, Vic Corley

AIRPORT STAFF: Don Green, Chris Taylor, Melissa Murphy, Alex Cargile

CITY EMPLOYEES: Norm Archibald, Mayor, Richard Burdine, Assistant City Manager, Dan

Santee, City Attorney, Larry Gilley, City Manager

DCOA BOARD: Mike Schweikhard, Scott Senter, Paul Cannon

VISITORS: Joseph Pickering, Mead & Hunt, Ron McNeill, Mead & Hunt, Jaime Adam,

Abilene Reporter News

REGULAR SESSION

1. Call to order.

Mr. Gill called Airport Development Board meeting to order at 12:09 pm.

2. Introduce visitors

Mr. Green introduced Joseph Pickering and Ron McNeill with Mead & Hunt Associates.

3. State of Air Service Development Presentation

Mr. Pickering and Mr. McNeill made a presentation to the DCOA and Airport Development Boards on the state of the airline industry and the potential for local airline growth.

- a. Airlines are not doing well, but have found new revenue sources to reduce losses.
- b. Major carriers have cut capacity.
- c. Assets are tied to large markets.
- d. Aircraft orders are focused on large scale aircraft.
- e. Most communities want low ticket prices, high frequency, multiple destinations and large aircrafts.
- f. Many communities provide revenue incentives. Cities often ask businesses to allocate travel budget to go through the new airline as opposed to going outside the city.
- g. The airport should maintain its focus westward.
- h. Fares are comparable to Dallas / Fort Worth.
- i. A \$25-50 difference in fares will usually result in travel from Abilene.
- j. Mead & Hunt has been working with the City for 9 months.
- k. When an airline comes into a community it is a risk to the airline.
- 1. Midland received a SCASD grant for service west.
- m. Airlines expect larger incentives to expand service to new areas.

Executive Session:

Pursuant to Govt. Code Section 551.072, a governmental body may conduct a closed meeting to deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person. Additionally, Section 551.087 allows a governmental body to discuss or deliberate on commercial or financial information that has been received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the City and with which there may be ongoing negotiations or deliberate the offer of a financial or other incentive to a business prospect. Further, Section 551.071 provides that a governmental body may seek advice from its attorney regarding a pending or contemplated litigation subject, settlement offer, or attorney-client privileged information. After discussion in executive session, any action or vote will be taken in public.

Executive session was entered into at 1:10pm and exited at 1:22pm with no decisions being made.

4. Consideration and Action to recommend City Council approval of task orders with URS.

URS Task Order 20 – Rehabilitation of Runway 17L/35R Design. The top coat of asphalt is starting to slip and will be a problem. The FAA has agreed to fund the full project next year. The cost for this project is \$261,561.59.

URS Task Order 21- Rehabilitation Taxiway C, M, N and Extend Taxiways N1 and N2 Design. The cost for this project is \$462,358.04.

URS Task Order 22 – Airfield Lighting Control System – Beacon – The FAA no longer builds beacons on their air traffic control towers and will need a new beacon. The design cost is \$125,434.73. There are currently issues with the existing beacon regarding gears.

Motion to accept made by Mr. Egger, Seconded by Mr. Swinney. Motion passed.

5. Adjourn.

Motion to adjourn at 1:31 pm made by Mr. Egger. Seconded by Mr. Swinney. Motion passed.