## DEVELOPMENT CORPORATION OF ABILENE, INC. BOARD MEETING MINUTES AUGUST 19, 2008

**MEMBERS PRESENT:** 

Joe Crawford

Mike Schweikhard

Dee Moore

Paul Cannon

**MEMBERS ABSENT:** 

Stan Lambert

**STAFF PRESENT:** 

Richard Burdine

Kim Tarrant

Dan Santee

Don Green

Melissa Murphy

**GUESTS PRESENT:** 

Gary Robinett

Abilene Industrial Foundation

Judy Wilhelm Les Oldham SBDC Tel-IS

Mike McMahan

Abilene Chamber of Commerce

Rich Leidl Jim Casey Thelen Reid et al Team Concepts

Charlie Black
Doug Myers

DCOA Committee Chair Abilene Reporter-News

- 1. CALL TO ORDER. Joe Crawford called the meeting to order at 1:30 p.m. in the Develop Abilene conference room located at 174 Cypress, 3rd floor, Abilene, TX.
- 2. APPROVAL OF MINUTES FROM JULY 22, 2008 MEETING. Paul Cannon made a motion to approve the minutes from the July 22, 2008 meeting. Mike Schweikhard seconded and the motion carried.
- 3. SALES TAX REPORT FOR AUGUST 2008. In Mindy Patterson's absence, Richard Burdine reviewed this report. The sales tax rebate for economic development for August 2008 was \$864,310.95, which is 3.22% above this same time last year.
- 4. PRESENTATION AND POSSIBLE APPROVAL OF REPORT FROM THE PROJECT EVALUATION COMMITTEE ON FISCAL YEAR 2008 CONTRACT PERFORMANCE FOR TEXAS TECH SMALL BUSINESS DEVELOPMENT CENTER (TTUSBDC), ABILENE INDUSTRIAL FOUNDATION (AIF) AND CHAMBER OF COMMERCE (COC) MILITARY AFFAIRS COMMITTEE, CITY OF ABILENE AIRPORT BUSINESS DEVELOPMENT MANAGEMENT AND CITY OF ABILENE BUSINESS SERVICES AND PROPERTY MAINTENANCE DIVISIONS OF THE DEPT OF ECONOMIC DEVELOPMENT. Charlie Black was named Chairman of the DCOA's Project Evaluation Committee and presented the report from the DCOA Project Evaluation Committee on FY08 contract performance for the above-named entities. The Committee recommends renewing all of these contracts for FY09.

Mike Schweikhard moved to accept this report as presented. Dee Moore seconded and the motion passed by unanimous consent.

5. PRESENTATION AND POSSIBLE APPROVAL OF REPORT FROM THE BUDGET & FINANCE COMMITTEE CONCERNING FUNDING PROPOSALS FOR FY 2009 FOR TEXAS TECH SMALL BUSINESS DEVELOPMENT CENTER (TTUSBDC), ABILENE CHAMBER OF COMMERCE (COC)-MILITARY AFFAIRS COMMITTEE, ABILENE INDUSTRIAL FOUNDATION (AIF), CITY OF ABILENE – AIRPORT BUSINESS DEVELOPMENT MANAGEMENT, AND CITY OF ABILENE – BUSINESS SERVICES AND PROPERTY MAINTENANCE DIVISIONS OF THE DEPT OF ECONOMIC DEVELOPMENT. Charlie Black was also named Chairman of the DCOA's Budget & Finance Committee and presented its report. The Committee recommends approval of all the funding requests as outlined in the report.

Mike Schweikhard moved to accept this report as presented. Dee Moore seconded and the motion passed by unanimous consent.

- 6. PUBLIC HEARING: FUNDING PROPOSALS AND PROPOSED BUDGET FOR FY 2009. DCOA President Joe Crawford opened the public hearing. There were no public speakers, so President Crawford closed the public hearing.
- 7. DISCUSSION AND POSSIBLE APPROVAL OF FUNDING REQUESTS AND PROPOSED BUDGET FOR FY 2009. There was no discussion on this item. A motion was made by Paul Cannon to approve the FY 2009 budgets as presented. Dee Moore seconded the motion and it carried.
- 8. PRESENTATION OF ANNUAL REPORT BY THELEN, REID, BROWN, RAYSMAN & STEINER AND TEAM CONCEPTS. Rich Leidl with Thelen, Reid, Brown, Raysman & Steiner and Jim Casey with Team Concepts presented their annual report to the board. Dyess Air Force Base continues with its airlift mission which is comprised of C-130 aircraft. Due to their age (1970) the C-130H1s are experiencing problems. The C-130Js will replace the H1s in 2010. Dyess is the premium B-1 base with its Engine Maintenance Facility maintaining the fleet of 66 aircraft and implementing the "Realistic Bomber Training Initiative".

Dyess continues to look for ways to improve the base such as a new Armed Forces Reserve Center (\$40 million in FY09), a C-130 Maintenance Hangar (\$21 million in FY09), C-130J simulators and a Consolidated Base Support Center. The waste-to-energy project is still being discussed between Dyess, contractors and the City. Additional missions for Dyess include a new bomber/long range strike aircraft and available acreage on the base will be used.

Both consultants applauded the Abilene community for its support of Dyess Air Force Base. They noted that Abilene is very fortunate to have a proactive Military Affairs Committee who is willing to have events like the "West Texas Cookin" BBQ in Washington D.C.

- 9. This item was postponed until after Executive Session. Joe Crawford temporarily left the meeting.
- 10.EXECUTIVE SESSION. I hereby announce we are going into Executive Session pursuant to Texas Government Code Sections 551.071, .072, and .087 to consult with our legal counsel, discuss real property transactions, and discuss economic development negotiations involving a business prospect, as set forth on the agenda. Any vote or action will be taken in open session.

Vice President Mike Schweikhard announced the date is August 19, 2008 and the time is 2:04 p.m. Mr. Schweikhard then announced the date is still August 19, 2008 and the time is 2:57 p.m. No vote or action was taken in Executive Session. Joe Crawford returned to the meeting.

9. (PREVIOUSLY POSTPONED ITEM) DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING ADDITIONAL ASSISTANCE FOR TEXAS METALS & RECYCLING (BMWT LEASING). BMWT Leasing needs to purchase an additional scrap processing shear plus hire and train two more employees to operate it. The purchase price of the shear is estimated to be \$1.6 million and includes installation and construction of a new rail spur (about \$100,000). In Dec. 2001 the DCOA approved funding of \$184,000 to participate in a loan from First Financial Bank to BMWT Leasing to construct the facility at 2989 Pine St., which has a current outstanding balance of \$125,788.

Staff proposes a total incentive package of \$168,000 in exchange for a \$1.6 million capital investment, the retention of 12 FTEs and the creation of 2 additional positions. The assistance will be structured as a loan forgiven over 3 years at a rate of \$56,000/year upon receipt of proof that the owners have invested capital of at least \$560,000 in the project for each year of reduction. The balance of the loan participation (\$125,788) will be converted to an in-house loan the balance applied toward this new loan. The assistance also includes an additional \$8,000 in training costs for the two new employees. New investment by the DCOA is limited to \$42,212 (\$168,000 - \$125,788).

Paul Cannon moved to approve Resolution No. DCOA-2008.17 as presented. Dee Moore seconded the motion. It passed with three affirmative votes and Joe Crawford abstaining.

A second Executive Session was needed at this time. President Joe Crawford announced the date is August 19, 2008 and the time is 3:02 pm. Then Mr. Crawford announced the date is still August 19, 2008 and the time is 4:05 pm. Dee Moore left the meeting during the Executive Session.

11.DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING ASSISTANCE FOR PROJECT DG. No discussion ensued and no motion was made; therefore this item died.

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12. ADJOURNMENT. There being no further business, the meeting was adjourned.

loe Crawford, President

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