

2012 and opened in September 2013. He introduced his staff: Dr. Oriana Hawkins- Research Associate, Devin Lowe-Sr. Scientist, Timea Wichner- Research Associate, Krysten Doll- Research Associate, Roxy Cox- Unit Manager/ Operations Director. Future hires include a Senior Scientist by November or December 2013, and two interns in the Master's in Biotechnology. The Center for Immunotherapeutic Development has expertise in services and goods such as assay development, drug screening, mono clonal anti-body generation, antigen discovery. Potential customers of the "The Center" include biotech and pharmacy, technology transfer offices, and investors. We should eventually be able to develop/ license/own intellectual property and sell products. The DCOA approved \$595,000 in expenses for "The Center" but the projected revenue is \$685,000 for fiscal year 2014 through three contracts, grants and services provided.

- 5. EXECUTIVE SESSION – SESSION 1.** I hereby announce we are going into Executive Session pursuant to Texas Government Code Sections 551.071, .072, and .087 to consult with our legal counsel, discuss real property transactions, and discuss economic development negotiations involving a business prospect, as set forth on the agenda. Any vote or action will be taken in open session.

President Paul Cannon announced the date is September 24, 2013, and the time is 2:05 p.m. Later, President Cannon announced the date is still September 24, 2013, and the time is 3:02 p.m. No vote or action was taken in Executive Session.

- 6. DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING TENANT IMPROVEMENTS AT 4109 VINE ST. FOR SLIDE FIRE SOLUTIONS.** Richard Burdine discussed Slide Fire Solutions currently occupies 32,726 sq. ft. at 4109 Vine St., or Warehouse D, under a temporary, 6-month lease as we contract for improvements to the space to accommodate the company's manufacturing space needs. He recommends that the space be leased to Slide Fire on a permanent basis at a base rate of \$2.00/sq. ft./year under a 5 year lease, including the upper office space (5,056 s.f.). Total costs of about \$365,381 to renovate warehouse and office space will be allocated between Slide Fire and DCOA and Slide Fire's portion will be added to the base lease rate and reimbursed over the lease term. Most of the improvements are completed in order to allow Slide Fire the ability to install and test its new machinery. Mr. Burdine recommends the DCOA ratify the construction contracts and fund 100% of the office improvements at \$24,453 plus \$90,266 of the warehouse improvements for a total of \$114,719. The remaining ~~\$260,662~~ will be paid by DCOA upfront and reimbursed over the 5-year lease period by Slide Fire.

Dave Copeland moved to approve resolution DCOA-2013.27 as presented, authorizing tenant improvements at 4109 Vine St. for Slide Fire Solutions. Scott Senter seconded and the motion carried.


250,662

7. **DISCUSSION AND POSSIBLE APPROVAL OF A RESOLUTION AUTHORIZING A CONTRACT WITH CENTRAL STATE RESOURCES, LLC FOR DESIGN SERVICES FOR A PROPOSED RAILROAD LAYOUT IN FIVE POINTS BUSINESS PARK.** Richard Burdine discussed how Central State Resources, based in Schertz, Texas, has worked to help design a railroad spur layout Five Points Business Park, west of Arnold Blvd, to accommodate current and future tenants. The company works closely with Union Pacific Railroad (UPRR) and can provide 10% plans to UPRR standards for construction of the spur. Mr. Burdine recommends a contract for the layout design services be approved plus funding of \$16,000 (\$11,000 basic services and \$5,000 for additional services).

Dani Ramsey moved to approve resolution DCOA-2013.28 as presented, authorizing a contract with Central State Resources, LLC for design services for a proposed railroad layout in Five Points Business Park. Dave Copeland seconded and the motion carried.

EXECUTIVE SESSION 2 After a short break, President Paul Cannon announced the date is still September 24, 2013, and the time is 3:18 p.m. as the board went into another Executive session. Later, President Cannon announced the date is still September 24, 2013, and the time is 3:40p.m. No vote or action was taken in Executive Session.

8. **ADJOURNMENT.** The next regularly scheduled meetings are October 8, 2013 and October 22, 2013. There being no further business the meeting was adjourned.



Paul Cannon, President