

**RESOLUTION NO. 132-2023**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ABILENE, TEXAS APPROVING THE DEVELOPMENT CORPORATION OF ABILENE, INC.'S ("DCOA") FISCAL YEAR 2024 BUDGET.**

WHEREAS, on May 10, 2023, the DCOA approved a Fiscal Year 2024 Budget (the "FY24 Budget"), a copy of which is set forth on Exhibit A, attached hereto and fully incorporated herein; and,

WHEREAS, the DCOA requests that the City of Abilene approve the FY24 Budget.

**NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ABILENE, TEXAS:**

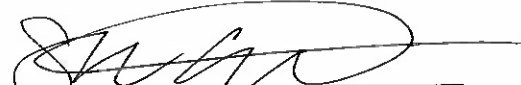
**PART 1.** The City of Abilene hereby approves the FY24 Budget.

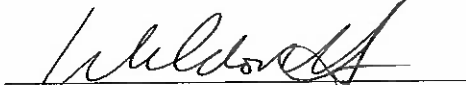
**PART 2.** The City of Abilene's approval of the FY24 Budget as set forth in this Resolution is the City of Abilene's approval of the DCOA's programs and expenditures, as set forth in the FY24 Budget, as required by the Texas Local Government Code and the DCOA's Bylaws.

**PART 3.** This Resolution takes effect immediately upon its adoption.

**ADOPTED this 27<sup>th</sup> day of July, 2023.**

ATTEST:

  
Shawna Atkinson, City Secretary

  
Weldon Hurt, Mayor

APPROVED:

  
Stanley Smith, City Attorney

# Proposed 2024 Fiscal Year Budget

Budget Item Description	FY 2024 Budget	FY 2023 Budget	\$ Change Compared to FY 2023 Budget
1 Investment & Interest Income	129,380	129,380	-
2 Lease Revenue	3,498,993	3,285,529	213,464
3 Sales Tax Revenue	14,988,977	14,623,392	365,585
4 <b>Total Revenue</b>	<b>18,617,350</b>	<b>18,038,301</b>	<b>579,049</b>
Budget Item Description	FY 2024 Budget	FY 2023 Budget	\$ Change Compared to FY 2023 Budget
5 Employee Salaries & Benefits	1,714,483	1,581,300	133,183
6 Insurance	631,368	631,329	-
7 IT Management, Software, & Hardware	156,280	150,000	6,280
8 Marketing & Brand Management	1,498,898	1,462,339	36,558
9 Other	25,000	25,000	-
10 Office Furniture, Equipment, and Supplies	112,000	112,000	-
11 Employee Growth & Development	100,000	100,000	-
12 Professional Fees	400,000	400,000	-
13 Facilities & Land Management	1,000,000	1,129,800	(129,800)
14 Property Taxes	15,360	15,000	360
15 Travel	50,000	50,000	-
16 Utilities	82,280	79,747	2,533
<b>Total Expenses Lines 5-16</b>	<b>5,785,668</b>	<b>5,736,515</b>	<b>49,114</b>

Anticipated Marketing Expenses
Business Attraction
Marketing Missions
Website Maintenance and Upgrades
Advertising
Abilene Site Tours
Direct Marketing Campaigns
Customer Relationship Management (CRM)
Collateral/Printed Materials
Maps
Search Engine Optimization
Geofencing Strategies
Social Media / Digital Marketing
<b>-\$1,498,898</b>

# Proposed 2024 Fiscal Year Budget

Budget Item Description	FY 2024 Budget	FY 2023 Budget	\$ Change Compared to FY 2023 Budget
17 Workforce Development Initiatives	400,000	400,000	-
18 Military Affairs Committee	437,000	437,000	-
19 Abilene Industrial Foundation	350,000	350,000	-
20 Small Business Development Corporation	253,000	253,000	-
21 ABI Regional Airport Business Development	231,959	231,959	-
22 ACU Griggs Center	45,500	45,500	-
23 Business Retention & Expansion Initiatives	300,000	164,246	135,754
<b>Total Expenses Lines 17-23</b>	<b>2,017,459</b>	<b>1,881,705</b>	<b>135,754</b>
24 <b>Total FY24 Operating Expenses Lines 5-23</b>	<b>7,803,127</b>	<b>7,618,220</b>	<b>184,868</b>
25 <b>FY24 Incentives &amp; Fixed Assets Budget</b>	<b>FY 2024 Budget</b>		
26 FY24 Business Attraction Incentives	2,000,000		
27 FY24 Capital Improvement Projects	2,000,000		
28 FY24 Land Acquisition	6,814,223		
29	<b>\$ 10,814,223</b>		

FY24 Expense Increase  
\$184,868  
(2.4%)

# Proposed 2024 Fiscal Year Budget

Total FY 2024 Forecasted Revenue (Line 4)	18,617,350
Total FY 2024 Proposed Operation Expense Budget (Line 24)	(7,803,127)
Total FY 2024 Proposed Incentives & Fixed Assets Budget (Line 29)	(10,814,223)
Total Change in Net Assets for FY 2024	\$0.00

# FY 2024 Multi-Year Existing Approved Economic Development Contracts

Multi-Year Economic Development Incentives Earning Principal Reductions (NonCash*) For Approved Multi-Year Contracts	Approved & Contracted Multi-Year Budget	Approved & Contracted Multi-Year Budget Earned
BE in Abilene 2019	200,000	95,885
BE in Abilene 2020	250,000	133,333
FDLIC 2020	1,035,000	517,500
Hartmann's 2020	900,000	-
Abimar Foods 2020	2,000,000	1,333,333
Primal Pet Group 2021	3,160,000	-
Bavarian Extrusion Concepts 2020	400,000	80,000
Chike Next Level Blending 2020	387,000	-
Primal Pet Group 2022	1,372,988	172,988
Vista Flags 2021	60,000	40,000
<b>TOTAL Multi-Year Economic Development Incentives Earning Principal Reductions</b>	<b>\$ 9,764,988</b>	<b>\$ 2,373,040</b>
<b>Accumulated Depreciation Recognized (NonCash*)</b>		
Buildings & Improvements	\$ 620,331	
Improvements other than buildings	786,753	
Vehicles	4,586	
<b>Total Fixed Assets</b>	<b>\$ 1,411,670</b>	

\* NonCash expenses do not involve a cash outflow.

# FY 2024 Multi-Year Existing Approved Economic Development Contracts

Multi-Year Infrastructure Projects & Economic Development Incentive Contracts (Cash*) For Approved Multi-Year Contracts	Approved & Contracted Multi-Year Budget	Approved & Contracted Multi-Year Budget Earned
City of Abilene Street Maintenance Fund 2019-2023	\$ 8,500,000	\$ 6,047,007
Dyess Air Force Base Defense Economic Adjustment Assistance Grant (Matching Grant) 2021	536,337	527,045
Bridgestone Bandag (Project Eagle II) 2022	6,000,000	-
ABI Windows (Project Bonanza) 2023	6,721,250	-
Hendrick Medical Center Operations Center Phase II (Project Saldo) 2023	909,500	-
Marigold & Fulwiler St. Upgrade Economic Development Administration (Matching Grant) 2021	1,614,155	287,374
Texas State Technical College (New Abilene Campus) 2017	4,000,000	2,179,600
Great Lakes Cheese (Project Legacy)	30,000,000	16,000,000
Hendrick (Project Double T) 2021	1,540,000	513,333
Lancium (Project Artemis) 2021	2,500,000	-
NEXT Lab (Project Future Hope) 2021	2,930,000	586,000
United Ag & Turf (Quality Implement; Project Grasshopper) 2021	500,000	300,000
City of Abilene Street Maintenance Fund 2024-2028 (Approved - To Be Contracted)	10,000,000	-
<b>TOTAL Multi-Year Infrastructure Projects &amp; Economic Development Incentive Contracts</b>	<b>\$ 75,751,242</b>	<b>\$ 26,440,360</b>

\*Cash expenses involving a cash outflow.